

**PRODUCTS AND RELATED SERVICES PRICING SHEET**

**IBM BRANDED PRODUCTS AND RELATED SERVICES**

**SOFTWARE**

Product Category or SubCategory or Services*	Product Description and/or Service Description	Part Number	MSRP	DIR Customer Discount % off MSRP* (2 Decimals)	DIR CUSTOMER PRICE (MSRP-DIR CUSTOMER DISCOUNT Plus Admin Fee)	Description of MSRP
IBM Business Automation	IBM Business Automation Workflow Enterprise Processor Value Unit (PVU) SW Subscription & Support Reinstatement 12 Months	D1X9HLL	\$976.80	22.00%	\$767.62	Published IBM list price
IBM Business Automation	IBM Business Automation Workflow Enterprise for Linux on IBM Z Processor Value Unit (PVU) SW Subscription & Support Reinstatement 12 Months	D1X9JLL	\$976.80	22.00%	\$767.62	Published IBM list price
IBM Business Automation	IBM Business Automation Workflow Enterprise for Non-Production Environment Processor Value Unit (PVU) SW Subscription & Support Reinstatement 12 Months	D1X9LLL	\$488.40	22.00%	\$383.81	Published IBM list price
IBM Business Automation	IBM Business Automation Workflow Enterprise for Non-Production Environment for Linux on IBM Z Processor Value Unit (PVU) SW Subscription & Support Reinstatement 12 Months	D1X9PLL	\$488.40	22.00%	\$383.81	Published IBM list price
IBM Business Automation	IBM Business Automation Workflow Express Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	D1X9QLL	\$699.30	22.00%	\$549.54	Published IBM list price
IBM Business Automation	IBM Business Automation Workflow Express Processor Value Unit (PVU) SW Subscription & Support Reinstatement 12 Months	D1X9RLL	\$419.58	22.00%	\$329.73	Published IBM list price
IBM Business Automation	IBM Business Automation Workflow Express for Linux on IBM Z Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	D1X9SLL	\$699.30	22.00%	\$549.54	Published IBM list price
IBM Business Automation	IBM Business Automation Workflow Express for Linux on IBM Z Processor Value Unit (PVU) SW Subscription & Support Reinstatement 12 Months	D1X9TLL	\$419.58	22.00%	\$329.73	Published IBM list price
IBM Business Automation	IBM Business Automation Workflow Express for Non-Production Environment Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	D1X9ULL	\$350.76	22.00%	\$275.64	Published IBM list price
IBM Business Automation	IBM Business Automation Workflow Express for Non-Production Environment Processor Value Unit (PVU) SW Subscription & Support Reinstatement 12 Months	D1X9WLL	\$208.68	22.00%	\$163.99	Published IBM list price
IBM Business Automation	IBM Business Automation Workflow Express for Non-Production Environment for Linux on IBM Z Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	D1X9XLL	\$350.76	22.00%	\$275.64	Published IBM list price
IBM Business Automation	IBM Business Automation Workflow Express for Non-Production Environment for Linux on IBM Z Processor Value Unit (PVU) SW Subscription & Support Reinstatement 12 Months	D1X9YLL	\$208.68	22.00%	\$163.99	Published IBM list price
IBM Business Automation	IBM Business Automation Workflow Express Processor Value Unit (PVU) from IBM Eligible Programs Trade Up License + SW Subscription & Support 12 Months	D1XATLL	\$139.86	22.00%	\$109.91	Published IBM list price
IBM Business Automation	IBM Business Automation Workflow Express Processor Value Unit (PVU) from Business Automation Workflow Express for NPE Trade Up License + SW Subscription & Support 12 Months	D1XAULL	\$419.58	22.00%	\$329.73	Published IBM list price
IBM Business Automation	IBM Business Automation Workflow Express for Linux on IBM Z Processor Value Unit (PVU) from Business Automation Workflow Express Lnx IBM Z NPE Trade Up License + SW Subscription & Support 12 Months	D1XAWLL	\$419.58	22.00%	\$329.73	Published IBM list price

Product Category or SubCategory or Services*	Product Description and/or Service Description	Part Number	MSRP	DIR Customer Discount % off MSRP* (2 Decimals)	DIR CUSTOMER PRICE (MSRP-DIR CUSTOMER DISCOUNT Plus Admin Fee)	Description of MSRP
IBM Business Automation	IBM Business Automation Workflow Express for Linux on IBM Z Processor Value Unit (PVU) from IBM Eligible Programs Trade Up License + SW Subscription & Support 12 Months	D1XAYLL	\$139.86	22.00%	\$109.91	Published IBM list price
IBM Business Automation	IBM Business Automation Workflow Express for Non-Production Environment Processor Value Unit (PVU) from Eligible Non Production Programs Trade Up License + SW Subscription & Support 12 Months	D1Y5BLL	\$69.93	22.00%	\$54.95	Published IBM list price
IBM Business Automation	IBM Business Automation Workflow Express for Non-Production Environment for Linux on IBM Z Processor Value Unit (PVU) from Eligible Non Production Programs for Linux on IBM Z Trade Up License + SW Subscription & Support 12 Months	D1Y5CLL	\$69.93	22.00%	\$54.95	Published IBM list price
IBM Business Automation	IBM Business Automation Workflow Enterprise Concurrent User SW Subscription & Support Reinstatement 12 Months	D222DLL	\$3,174.60	22.00%	\$2,494.76	Published IBM list price
IBM Business Automation	IBM Business Automation Workflow Enterprise for Linux on IBM Z Concurrent User SW Subscription & Support Reinstatement 12 Months	D222GLL	\$3,174.60	22.00%	\$2,494.76	Published IBM list price
IBM Business Automation	IBM Business Automation Workflow Enterprise Virtual Processor Core License + SW Subscriptn and Support 12 Months	D27V2LL	\$23,421.00	22.00%	\$18,405.39	Published IBM list price
IBM Business Automation	IBM Business Automation Workflow Enterprise Virtual Processor Core SW Subscriptn & Supt Reinstatement 12 Months	D27V3LL	\$14,097.00	22.00%	\$11,078.13	Published IBM list price
IBM Business Automation	IBM Business Automation Workflow Enterprise Virtual Processor Core from Eligible Programs Trade Up Lic + Subscr and Support 12 Months	D27V4LL	\$4,684.20	22.00%	\$3,681.08	Published IBM list price
IBM Business Automation	IBM Business Automation Workflow Enterprise Linux on IBM Z Virtual Processor Core License + SW Subscriptn and Support 12 Months	D27V5LL	\$23,421.00	22.00%	\$18,405.39	Published IBM list price
IBM Business Automation	IBM Business Automation Workflow Enterprise Linux on IBM Z Virtual Processor Core SW Subscriptn & Supt Reinstatement 12 Months	D27V6LL	\$14,097.00	22.00%	\$11,078.13	Published IBM list price
IBM Business Automation	IBM Business Automation Workflow Enterprise Linux on IBM Z Virtual Processor Core from Eligible Programs Trade Up Lic + Subscr and Support 12 Months	D27V7LL	\$4,684.20	22.00%	\$3,681.08	Published IBM list price
IBM Business Automation	IBM Business Process Manager Enterprise Service Bus Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	D1UXZLL	\$555.00	22.00%	\$436.15	Published IBM list price
IBM Business Automation	IBM Business Process Manager Enterprise Service Bus Processor Value Unit (PVU) SW Subscription & Support Reinstatement 12 Months	D1UY0LL	\$331.89	22.00%	\$260.82	Published IBM list price
IBM Business Automation	IBM Business Process Manager Enterprise Service Bus for Linux on System z Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	D1UY1LL	\$555.00	22.00%	\$436.15	Published IBM list price
IBM Business Automation	IBM Business Process Manager Enterprise Service Bus for Linux on System z Processor Value Unit (PVU) SW Subscription & Support Reinstatement 12 Months	D1UY2LL	\$331.89	22.00%	\$260.82	Published IBM list price
IBM Business Automation	IBM Business Process Manager Enterprise Service Bus for Non-Production Environment Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	D1UY3LL	\$277.50	22.00%	\$218.07	Published IBM list price
IBM Business Automation	IBM Business Process Manager Enterprise Service Bus for Non-Production Environment Processor Value Unit (PVU) SW Subscription & Support Reinstatement 12 Months	D1UY4LL	\$165.39	22.00%	\$129.97	Published IBM list price
IBM Business Automation	IBM Business Process Manager Enterprise Service Bus for Non-Production Environment for Linux on System z Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	D1UY5LL	\$277.50	22.00%	\$218.07	Published IBM list price

Product Category or SubCategory or Services*	Product Description and/or Service Description	Part Number	MSRP	DIR Customer Discount % off MSRP* (2 Decimals)	DIR CUSTOMER PRICE (MSRP-DIR CUSTOMER DISCOUNT Plus Admin Fee)	Description of MSRP
IBM Business Automation	IBM Business Process Manager Enterprise Service Bus for Non-Production Environment for Linux on System z Processor Value Unit (PVU) SW Subscription & Support Reinstatement 12 Months	D1UY6LL	\$165.39	22.00%	\$129.97	Published IBM list price
IBM Business Automation	IBM Cloud Pak for Business Automation Virtual Processor Core License + SW Subscription & Support 12 Months	D20RULL	\$23,976.00	22.00%	\$18,841.54	Published IBM list price
IBM Business Automation	IBM Cloud Pak for Business Automation Virtual Processor Core SW Subscription & Support Reinstatement 12 Months	D20RVLL	\$14,430.00	22.00%	\$11,339.82	Published IBM list price
IBM Business Automation	IBM Cloud Pak for Business Automation Virtual Processor Core from Eligible Programs Trade Up License + SW Subscription & Support 12 Months	D20RWLL	\$8,147.40	22.00%	\$6,402.63	Published IBM list price
IBM Business Automation	IBM Cloud Pak for Business Automation Virtual Processor Core Subscription License	D267PLL	\$890.22	0.00%	\$896.90	Published IBM list price
IBM Business Automation	IBM Cloud Pak for Business Automation on IBM Z Virtual Processor Core License + SW Subscription & Support 12 Months	D20RXLL	\$23,976.00	22.00%	\$18,841.54	Published IBM list price
IBM Business Automation	IBM Cloud Pak for Business Automation on IBM Z Virtual Processor Core SW Subscription & Support Reinstatement 12 Months	D20RYLL	\$14,430.00	22.00%	\$11,339.82	Published IBM list price
IBM Business Automation	IBM Cloud Pak for Business Automation on IBM Z Virtual Processor Core from Eligible Programs on IBM Z Trade Up License + SW Subscription & Support 12 Months	D20RZLL	\$8,147.40	22.00%	\$6,402.63	Published IBM list price
IBM Business Automation	IBM Datacap High Speed Scanning Add on Authorized User Value Unit License + SW Subscription & Support 12 Months	D061EZX	\$277.50	22.00%	\$218.07	Published IBM list price
IBM Business Automation	IBM Datacap High Speed Scanning Add on Authorized User Value Unit SW Subscription & Support Reinstatement 12 Months	D061GZX	\$166.50	22.00%	\$130.84	Published IBM list price
IBM Business Automation	IBM Datacap Accounts Payable Authorized User Value Unit License + SW Subscription & Support 12 Months	D0H4ILL	\$15,207.00	22.00%	\$11,950.42	Published IBM list price
IBM Business Automation	IBM Datacap Accounts Payable Authorized User Value Unit SW Subscription & Support Reinstatement 12 Months	D0H4JLL	\$9,035.40	22.00%	\$7,100.47	Published IBM list price
IBM Business Automation	IBM Datacap Accounts Payable Employee User Value Unit License + SW Subscription & Support 12 Months	D0H4KLL	\$3,807.30	22.00%	\$2,991.97	Published IBM list price
IBM Business Automation	IBM Datacap Accounts Payable Employee User Value Unit SW Subscription & Support Reinstatement 12 Months	D0H4LLL	\$2,286.60	22.00%	\$1,796.92	Published IBM list price
IBM Business Automation	IBM Datacap Authorized User Value Unit License + SW Subscription & Support 12 Months	D0H4PLL	\$10,600.50	22.00%	\$8,330.40	Published IBM list price
IBM Business Automation	IBM Datacap Authorized User Value Unit SW Subscription & Support Reinstatement 12 Months	D0H4QLL	\$6,360.30	22.00%	\$4,998.24	Published IBM list price
IBM Business Automation	IBM Datacap Employee User Value Unit License + SW Subscription & Support 12 Months	D0H4RLL	\$2,652.90	22.00%	\$2,084.78	Published IBM list price
IBM Business Automation	IBM Datacap Employee User Value Unit SW Subscription & Support Reinstatement 12 Months	D0H4SLL	\$1,598.40	22.00%	\$1,256.10	Published IBM list price
IBM Business Automation	IBM Datacap Connector for Fax Connection License + SW Subscription & Support 12 Months	D0IBNLL	\$18,093.00	22.00%	\$14,218.38	Published IBM list price
IBM Business Automation	IBM Datacap Connector for Fax Connection SW Subscription & Support Reinstatement 12 Months	D0IBPLL	\$10,889.10	22.00%	\$8,557.20	Published IBM list price
IBM Business Automation	IBM Datacap Connector for eMail and Electronic Documents Connection License + SW Subscription & Support 12 Months	D0IBQLL	\$55,500.00	22.00%	\$43,614.68	Published IBM list price
IBM Business Automation	IBM Datacap Connector for eMail and Electronic Documents Connection SW Subscription & Support Reinstatement 12 Months	D0IBRLL	\$33,300.00	22.00%	\$26,168.81	Published IBM list price
IBM Business Automation	IBM Datacap Connector for Microsoft SharePoint Connection SW Subscription & Support Reinstatement 12 Months	D0IBTLL	\$10,889.10	22.00%	\$8,557.20	Published IBM list price
IBM Business Automation	IBM Datacap Rulerunner Enterprise Processor Value Unit (PVU) SW Subscription & Support Reinstatement 12 Months	D0ICQLL	\$149.85	22.00%	\$117.76	Published IBM list price
IBM Business Automation	IBM Datacap Accounts Payable Add-On Authorized User Value Unit License + SW Subscription & Support 12 Months	D0L3BLL	\$4,473.30	22.00%	\$3,515.34	Published IBM list price

Product Category or SubCategory or Services*	Product Description and/or Service Description	Part Number	MSRP	DIR Customer Discount % off MSRP* (2 Decimals)	DIR CUSTOMER PRICE (MSRP-DIR CUSTOMER DISCOUNT Plus Admin Fee)	Description of MSRP
IBM Business Automation	IBM Datacap Accounts Payable Add-On Authorized User Value Unit SW Subscription & Support Reinstatement 12 Months	D0L3CLL	\$2,686.20	22.00%	\$2,110.95	Published IBM list price
IBM Business Automation	IBM Datacap Accounts Payable Add-On Employee User Value Unit License + SW Subscription & Support 12 Months	D0L3DLL	\$1,121.10	22.00%	\$881.02	Published IBM list price
IBM Business Automation	IBM Datacap Accounts Payable Add-On Employee User Value Unit SW Subscription & Support Reinstatement 12 Months	D0L3ELL	\$672.66	22.00%	\$528.61	Published IBM list price
IBM Business Automation	IBM Datacap Accounts Payable Add-On to Production Imaging Edition Authorized User Value Unit License + SW Subscription & Support 12 Months	D0L3LLL	\$4,473.30	22.00%	\$3,515.34	Published IBM list price
IBM Business Automation	IBM Datacap Accounts Payable Add-On to Production Imaging Edition Authorized User Value Unit SW Subscription & Support Reinstatement 12 Months	D0L3MLL	\$2,686.20	22.00%	\$2,110.95	Published IBM list price
IBM Business Automation	IBM Datacap Accounts Payable Add-On to Production Imaging Edition Employee User Value Unit License + SW Subscription & Support 12 Months	D0L3PLL	\$1,121.10	22.00%	\$881.02	Published IBM list price
IBM Business Automation	IBM Datacap Accounts Payable Add-On to Production Imaging Edition Employee User Value Unit SW Subscription & Support Reinstatement 12 Months	D0L3QLL	\$672.66	22.00%	\$528.61	Published IBM list price
IBM Business Automation	IBM Datacap Authorized User Value Unit from Competitor (Kofax) Trade Up License + SW Subscription & Support 12 Months	D0NNYLL	\$5,305.80	22.00%	\$4,169.56	Published IBM list price
IBM Business Automation	IBM Datacap Accounts Payable Authorized User Value Unit from Competitor (Kofax) Trade Up License + SW Subscription & Support 12 Months	D0NNZLL	\$7,603.50	22.00%	\$5,975.21	Published IBM list price
IBM Business Automation	IBM Datacap Connector for eMail and Electronic Documents Connection from Competitor (Kofax) Trade Up License + SW Subscription & Support 12 Months	D0NPOLL	\$27,750.00	22.00%	\$21,807.34	Published IBM list price
IBM Business Automation	IBM Datacap Connector for Fax Connection from Competitor (Kofax) Trade Up License + SW Subscription & Support 12 Months	D0NP3LL	\$9,046.50	22.00%	\$7,109.19	Published IBM list price
IBM Business Automation	IBM Datacap Authorized User Value Unit from Datacap Entry-Level Authorized User Value Unit Trade Up License + SW Subscription & Support 12 Months	D0T58LL	\$5,228.10	22.00%	\$4,108.50	Published IBM list price
IBM Business Automation	IBM Datacap Entry-level Authorized User Value Unit SW Subscription & Support Reinstatement 12 Months	D0T5ALL	\$3,041.40	22.00%	\$2,390.08	Published IBM list price
IBM Business Automation	IBM Datacap Entry-level Employee User Value Unit SW Subscription & Support Reinstatement 12 Months	D0T5CLL	\$760.35	22.00%	\$597.52	Published IBM list price
IBM Business Automation	IBM Datacap Employee User Value Unit from Entry-Level Employee User Value Unit Trade Up License + SW Subscription & Support 12 Months	D0T5DLL	\$1,298.70	22.00%	\$1,020.58	Published IBM list price
IBM Business Automation	IBM Datacap Enterprise Edition Add-On Authorized User Value Unit License + SW Subscription & Support 12 Months	D0T5ELL	\$2,608.50	22.00%	\$2,049.89	Published IBM list price
IBM Business Automation	IBM Datacap Enterprise Edition Add-On Authorized User Value Unit SW Subscription & Support Reinstatement 12 Months	D0T5FLL	\$1,576.20	22.00%	\$1,238.66	Published IBM list price
IBM Business Automation	IBM Datacap Enterprise Edition Add-On Employee User Value Unit License + SW Subscription & Support 12 Months	D0T5GLL	\$652.68	22.00%	\$512.91	Published IBM list price
IBM Business Automation	IBM Datacap Enterprise Edition Add-On Employee User Value Unit SW Subscription & Support Reinstatement 12 Months	D0T5HLL	\$390.72	22.00%	\$307.05	Published IBM list price
IBM Business Automation	IBM Datacap Occasional Authorized User Value Unit License + SW Subscription & Support 12 Months	D16RP LL	\$1,276.50	22.00%	\$1,003.14	Published IBM list price
IBM Business Automation	IBM Datacap Occasional Authorized User Value Unit SW Subscription & Support Reinstatement 12 Months	D16RQLL	\$771.45	22.00%	\$606.24	Published IBM list price
IBM Business Automation	IBM Datacap 1000 External Pack User Value Unit License + SW Subscription & Support 12 Months	D16S3LL	\$6,815.40	22.00%	\$5,355.88	Published IBM list price
IBM Business Automation	IBM Datacap 1000 External Pack User Value Unit SW Subscription & Support Reinstatement 12 Months	D16S4LL	\$4,095.90	22.00%	\$3,218.76	Published IBM list price
IBM Business Automation	IBM Datacap Network Scanning Device Resource Value Unit License + SW Subscription & Support 12 Months	D16S5LL	\$1,276.50	22.00%	\$1,003.14	Published IBM list price

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IBM Business Automation	IBM Datacap Network Scanning Device Resource Value Unit SW Subscription & Support Reinstatement 12 Months	D16S6LL	\$771.45	22.00%	\$606.24	Published IBM list price
IBM Business Automation	IBM Datacap Accounts Payable Occasional Authorized User Value Unit License + SW Subscription & Support 12 Months	D16S7LL	\$1,842.60	22.00%	\$1,448.01	Published IBM list price
IBM Business Automation	IBM Datacap Accounts Payable Occasional Authorized User Value Unit SW Subscription & Support Reinstatement 12 Months	D16S8LL	\$1,105.56	22.00%	\$868.80	Published IBM list price
IBM Business Automation	IBM Datacap Enterprise Edition Add-On Occasional Authorized User Value Unit License + SW Subscription & Support 12 Months	D1JX1LL	\$313.02	22.00%	\$245.99	Published IBM list price
IBM Business Automation	IBM Datacap Enterprise Edition Add-On Occasional Authorized User Value Unit SW Subscription & Support Reinstatement 12 Months	D1JX2LL	\$188.70	22.00%	\$148.29	Published IBM list price
IBM Business Automation	IBM Datacap Enterprise Edition Add-On Network Scanning Device Resource Value Unit License + SW Subscription & Support 12 Months	D1JX5LL	\$313.02	22.00%	\$245.99	Published IBM list price
IBM Business Automation	IBM Datacap Enterprise Edition Add-On Network Scanning Device Resource Value Unit SW Subscription & Support Reinstatement 12 Months	D1JX6LL	\$188.70	22.00%	\$148.29	Published IBM list price
IBM Business Automation	IBM Datacap Cursive Recognition Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	D1JZJLL	\$2,575.20	22.00%	\$2,023.72	Published IBM list price
IBM Business Automation	IBM Datacap Cursive Recognition Processor Value Unit (PVU) SW Subscription & Support Reinstatement 12 Months	D1JZKLL	\$1,554.00	22.00%	\$1,221.21	Published IBM list price
IBM Business Automation	IBM Datacap Cursive Recognition for Non-Production Environment Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	D1JZLLL	\$1,276.50	22.00%	\$1,003.14	Published IBM list price
IBM Business Automation	IBM Datacap Cursive Recognition for Non-Production Environment Processor Value Unit (PVU) SW Subscription & Support Reinstatement 12 Months	D1JZMLL	\$772.56	22.00%	\$607.12	Published IBM list price
IBM Business Automation	IBM Datacap Signature Validation Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	D1JZQLL	\$3,085.80	22.00%	\$2,424.98	Published IBM list price
IBM Business Automation	IBM Datacap Signature Validation Processor Value Unit (PVU) SW Subscription & Support Reinstatement 12 Months	D1JZRLL	\$1,875.90	22.00%	\$1,474.18	Published IBM list price
IBM Business Automation	IBM Datacap Signature Validation for Non-Production Environment Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	D1JZSLL	\$1,542.90	22.00%	\$1,212.49	Published IBM list price
IBM Business Automation	IBM Datacap Signature Validation for Non-Production Environment Processor Value Unit (PVU) SW Subscription & Support Reinstatement 12 Months	D1JZTLL	\$926.85	22.00%	\$728.37	Published IBM list price
IBM Business Automation	IBM Datacap Insight Edition Add-On Authorized User Value Unit License + SW Subscription & Support 12 Months	D1JZULL	\$3,219.00	22.00%	\$2,529.65	Published IBM list price
IBM Business Automation	IBM Datacap Insight Edition Add-On Authorized User Value Unit SW Subscription & Support Reinstatement 12 Months	D1JZVLL	\$1,942.50	22.00%	\$1,526.51	Published IBM list price
IBM Business Automation	IBM Datacap Insight Edition Add-On Occasional Authorized User Value Unit License + SW Subscription & Support 12 Months	D1JZWLL	\$402.93	22.00%	\$316.64	Published IBM list price
IBM Business Automation	IBM Datacap Insight Edition Add-On Occasional Authorized User Value Unit SW Subscription & Support Reinstatement 12 Months	D1JZXLL	\$241.98	22.00%	\$190.16	Published IBM list price
IBM Business Automation	IBM Datacap Insight Edition Add-On Network Scanning Device Resource Value Unit SW Subscription & Support Reinstatement 12 Months	D1K01LL	\$241.98	22.00%	\$190.16	Published IBM list price
IBM Business Automation	IBM Datacap Insight Edition Add-On Network Scanning Device Resource Value Unit License + SW Subscription & Support 12 Months	D1K02LL	\$402.93	22.00%	\$316.64	Published IBM list price
IBM Business Automation	IBM Datacap Check Processing Check Pack Resource Value Unit Initial Fixed Term License + SW Subscription & Support 12 Months	D1K31LL	\$386.28	22.00%	\$303.56	Published IBM list price

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IBM Business Automation	IBM Digital Business Automation Express Processor Value Unit (PVU) SW Subscription & Support Reinstatement 12 Months	D1WXKLL	\$546.12	22.00%	\$429.17	Published IBM list price
IBM Business Automation	IBM Digital Business Automation Express Processor Value Unit (PVU) from Eligible Programs Trade Up License + SW Subscription & Support 12 Months	D1WXLLL	\$199.80	22.00%	\$157.01	Published IBM list price
IBM Business Automation	IBM Digital Business Automation Express Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	D1WXMLL	\$910.20	22.00%	\$715.28	Published IBM list price
IBM Business Automation	IBM Digital Business Automation Express for Linux on IBM Z Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	D1WXNLL	\$910.20	22.00%	\$715.28	Published IBM list price
IBM Business Automation	IBM Digital Business Automation Express for Linux on IBM Z Processor Value Unit (PVU) SW Subscription & Support Reinstatement 12 Months	D1WXPLL	\$546.12	22.00%	\$429.17	Published IBM list price
IBM Business Automation	IBM Digital Business Automation Express for Linux on IBM Z Processor Value Unit (PVU) from Eligible Programs for Linux on IBM Z Trade Up License + SW Subscription & Support 12 Months	D1X7ULL	\$199.80	22.00%	\$157.01	Published IBM list price
IBM Business Automation	IBM Content Collector for SAP Applications Authorized User Value Unit License + SW Subscription & Support 12 Months	D0E05LL	\$738.15	22.00%	\$580.08	Published IBM list price
IBM Business Automation	IBM Content Collector for SAP Applications Authorized User Value Unit SW Subscription & Support Reinstatement 12 Months	D0E06LL	\$444.00	22.00%	\$348.92	Published IBM list price
IBM Business Automation	IBM Content Collector for SAP Applications Employee User Value Unit License + SW Subscription & Support 12 Months	D0E07LL	\$369.63	22.00%	\$290.47	Published IBM list price
IBM Business Automation	IBM Content Collector for SAP Applications Employee User Value Unit SW Subscription & Support Reinstatement 12 Months	D0E08LL	\$222.00	22.00%	\$174.46	Published IBM list price
IBM Business Automation	IBM Content Collector for SAP Applications External User Value Unit License + SW Subscription & Support 12 Months	D0E09LL	\$3.86	22.00%	\$3.04	Published IBM list price
IBM Business Automation	IBM Content Collector for SAP Applications External User Value Unit SW Subscription & Support Reinstatement 12 Months	D0E0ALL	\$2.32	22.00%	\$1.82	Published IBM list price
IBM Business Automation	IBM Content Collector for Email Resource Value Unit License + SW Subscription & Support 12 Months	D12USLL	\$157.62	22.00%	\$123.87	Published IBM list price
IBM Business Automation	IBM Content Collector for Email Resource Value Unit SW Subscription & Support Reinstatement 12 Months	D12UTLL	\$94.46	22.00%	\$74.23	Published IBM list price
IBM Business Automation	IBM Content Collector for File Systems Processor Value Unit License + SW Subscription & Support 12 Months	D12UWLL	\$984.57	22.00%	\$773.72	Published IBM list price
IBM Business Automation	IBM Content Collector for File Systems Processor Value Unit SW Subscription & Support Reinstatement 12 Months	D12UXLL	\$591.63	22.00%	\$464.93	Published IBM list price
IBM Business Automation	IBM Content Collector for File Systems for Non-Production Environment Processor Value Unit License + SW Subscription & Support 12 Months	D12UYLL	\$492.84	22.00%	\$387.30	Published IBM list price
IBM Business Automation	IBM Content Collector for File Systems for Non-Production Environment Processor Value Unit SW Subscription & Support Reinstatement 12 Months	D12UZLL	\$295.26	22.00%	\$232.03	Published IBM list price
IBM Business Automation	IBM Content Collector for Microsoft SharePoint Processor Value Unit License + SW Subscription & Support 12 Months	D12V4LL	\$984.57	22.00%	\$773.72	Published IBM list price
IBM Business Automation	IBM Content Collector for Microsoft SharePoint Processor Value Unit SW Subscription & Support Reinstatement 12 Months	D12V5LL	\$591.63	22.00%	\$464.93	Published IBM list price
IBM Business Automation	IBM Content Collector for Microsoft SharePoint for Non-Production Environment Processor Value Unit License + SW Subscription & Support 12 Months	D12V6LL	\$492.84	22.00%	\$387.30	Published IBM list price
IBM Business Automation	IBM Content Collector for Microsoft SharePoint for Non-Production Environment Processor Value Unit SW Subscription & Support Reinstatement 12 Months	D12V7LL	\$295.26	22.00%	\$232.03	Published IBM list price
IBM Business Automation	IBM Enterprise Records Add-On Authorized User Value Unit License + SW Subscription & Support 12 Months	D04GJLL	\$405.15	22.00%	\$318.39	Published IBM list price

Product Category or SubCategory or Services*	Product Description and/or Service Description	Part Number	MSRP	DIR Customer Discount % off MSRP* (2 Decimals)	DIR CUSTOMER PRICE (MSRP-DIR CUSTOMER DISCOUNT Plus Admin Fee)	Description of MSRP
IBM Business Automation	IBM Enterprise Records Add-On Authorized User Value Unit SW Subscription & Support Reinstatement 12 Months	D04GKLL	\$241.98	22.00%	\$190.16	Published IBM list price
IBM Business Automation	IBM Enterprise Records Add-on Employee User Value Unit License + SW Subscription & Support 12 Months	D04GLLL	\$202.02	22.00%	\$158.76	Published IBM list price
IBM Business Automation	IBM Enterprise Records Add-On Employee User Value Unit SW Subscription & Support Reinstatement 12 Months	D04GMLL	\$120.99	22.00%	\$95.08	Published IBM list price
IBM Business Automation	IBM Enterprise Records Content Collector Edition Authorized User Value Unit SW Subscription & Support Reinstatement 12 Months	D0VETLL	\$357.42	22.00%	\$280.88	Published IBM list price
IBM Business Automation	IBM Enterprise Records Content Collector Edition Employee User Value Unit SW Subscription & Support Reinstatement 12 Months	D0VEVLL	\$178.71	22.00%	\$140.44	Published IBM list price
IBM Business Automation	IBM Enterprise Records Content Collector Edition Authorized System z User Value Unit SW Subscription & Support Reinstatement 12 Months	D0VFSLL	\$357.42	22.00%	\$280.88	Published IBM list price
IBM Business Automation	IBM Enterprise Records Content Collector Edition Employee System z User Value Unit SW Subscription & Support Reinstatement 12 Months	D0VFULL	\$178.71	22.00%	\$140.44	Published IBM list price
IBM Business Automation	IBM Enterprise Records Add-On Eligible Participant Resource Value Unit License + SW Subscription & Support 12 Months	D12NRLL	\$2.05	22.00%	\$1.61	Published IBM list price
IBM Business Automation	IBM Enterprise Records Content Collector Edition Eligible Participant Resource Value Unit SW Subscription & Support Reinstatement 12 Months	D12NXLL	\$1.70	22.00%	\$1.33	Published IBM list price
IBM Business Automation	IBM Enterprise Records Content Collector Edition Eligible Participant on System z Resource Value Unit SW Subscription & Support Reinstatement 12 Months	D12NZLL	\$1.70	22.00%	\$1.33	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Authorized User Value Unit from IBM Enterprise Records Foundation Authorized Starter Pack Trade Up License + SW Subscription & Support 12 Months	D1ACMLL	\$617.16	22.00%	\$485.00	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Authorized User Value Unit from IBM Enterprise Records Foundation Authorized Linux on System z Starter Pack Trade Up License + SW Subscription & Support 12 Months	D1ACNLL	\$727.05	22.00%	\$571.35	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Authorized User Value Unit on System z License + SW Subscription & Support 12 Months	D1ACTLL	\$970.14	22.00%	\$762.38	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Authorized User Value Unit for Linux on System z SW Subscription & Support Reinstatement 12 Months	D1ACULL	\$581.64	22.00%	\$457.08	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Authorized User Value Unit from IBM Enterprise Records Foundation Content Collector Edition Authorized Trade Up License + SW Subscription & Support 12 Months	D1ACVLL	\$617.16	22.00%	\$485.00	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Employee User Value Unit from IBM Enterprise Records Foundation Content Collector Edition Employee Trade Up License + SW Subscription & Support 12 Months	D1ADLLL	\$367.41	22.00%	\$288.73	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Employee User Value Unit on System z License + SW Subscription & Support 12 Months	D1ADMLL	\$488.40	22.00%	\$383.81	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Employee User Value Unit on System z SW Subscription & Support Reinstatement 12 Months	D1ADNLL	\$293.04	22.00%	\$230.29	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation 1000 External Pack User Value Unit from IBM Enterprise Records Foundation Content Collector Edition 1000 External Pack Trade Up License + SW Subscription & Support 12 Months	D1ADRLL	\$3,563.10	22.00%	\$2,800.06	Published IBM list price

Product Category or SubCategory or Services*	Product Description and/or Service Description	Part Number	MSRP	DIR Customer Discount % off MSRP* (2 Decimals)	DIR CUSTOMER PRICE (MSRP-DIR CUSTOMER DISCOUNT Plus Admin Fee)	Description of MSRP
IBM Business Automation	IBM Enterprise Records Foundation 1000 External Pack User Value Unit on System z License + SW Subscription & Support 12 Months	D1ADSL	\$4,728.60	22.00%	\$3,715.97	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation 1000 External Pack User Value Unit on System z SW Subscription & Support Reinstatement 12 Months	D1ADTLL	\$2,830.50	22.00%	\$2,224.35	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Starter Pack Authorized User Value Unit on System z License + SW Subscription & Support 12 Months	D1ADWLL	\$488.40	22.00%	\$383.81	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Starter Pack Authorized User Value Unit on System z SW Subscription & Support Reinstatement 12 Months	D1ADXLL	\$293.04	22.00%	\$230.29	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Add-On Authorized User Value Unit License + SW Subscription & Support 12 Months	D1AE7LL	\$392.94	22.00%	\$308.79	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Add-On Authorized User Value Unit SW Subscription & Support Reinstatement 12 Months	D1AE8LL	\$236.43	22.00%	\$185.80	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Add-On Authorized User Value Unit from IBM Enterprise Records Foundation Add-On Authorized Starter Pack Trade Up License + SW Subscription & Support 12 Months	D1AE9LL	\$253.08	22.00%	\$198.88	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Add-On Authorized User Value Unit on System z License + SW Subscription & Support 12 Months	D1AEGLL	\$392.94	22.00%	\$308.79	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Add-On Authorized User Value Unit on System z SW Subscription & Support Reinstatement 12 Months	D1AEHLL	\$236.43	22.00%	\$185.80	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Add-On Authorized User Value Unit from IBM Enterprise Records Foundation Add-On Auth Starter Pack Linux on System z Trade Up License + SW Subscription & Support 12 Months	D1AEILL	\$253.08	22.00%	\$198.88	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Add-On Employee User Value Unit License + SW Subscription & Support 12 Months	D1AEQLL	\$196.47	22.00%	\$154.40	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Add-On Employee User Value Unit SW Subscription & Support Reinstatement 12 Months	D1AERLL	\$117.66	22.00%	\$92.46	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Add-On Employee User Value Unit on System z License + SW Subscription & Support 12 Months	D1AESLL	\$196.47	22.00%	\$154.40	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Add-On Employee User Value Unit on System z SW Subscription & Support Reinstatement 12 Months	D1AETLL	\$117.66	22.00%	\$92.46	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Add-On 1000 External Pack User Value Unit License + SW Subscription & Support 12 Months	D1AUMLL	\$1,998.00	22.00%	\$1,570.13	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Add-On 1000 External Pack User Value Unit SW Subscription & Support Reinstatement 12 Months	D1AUNLL	\$1,198.80	22.00%	\$942.08	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Add-On 1000 External Pack User Value Unit on System z License + SW Subscription & Support 12 Months	D1AUPLL	\$1,998.00	22.00%	\$1,570.13	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Add-On 1000 External Pack User Value Unit on System z SW Subscription & Support Reinstatement 12 Months	D1AUQLL	\$1,198.80	22.00%	\$942.08	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Add-On Starter Pack Authorized User Value Unit License + SW Subscription & Support 12 Months	D1AURLL	\$196.47	22.00%	\$154.40	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Add-On Starter Pack Authorized User Value Unit SW Subscription & Support Reinstatement 12 Months	D1AUSLL	\$117.66	22.00%	\$92.46	Published IBM list price

Product Category or SubCategory or Services*	Product Description and/or Service Description	Part Number	MSRP	DIR Customer Discount % off MSRP* (2 Decimals)	DIR CUSTOMER PRICE (MSRP-DIR CUSTOMER DISCOUNT Plus Admin Fee)	Description of MSRP
IBM Business Automation	IBM Enterprise Records Foundation Add-On Starter Pack Authorized User Value Unit on System z License + SW Subscription & Support 12 Months	D1AUTLL	\$196.47	22.00%	\$154.40	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Add-On Starter Pack Authorized User Value Unit on System z SW Subscription & Support Reinstatement 12 Months	D1AUULL	\$117.66	22.00%	\$92.46	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Content Collector Edition Authorized User Value Unit License + SW Subscription & Support 12 Months	D1AYLLL	\$364.08	22.00%	\$286.11	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Content Collector Edition Authorized User Value Unit SW Subscription & Support Reinstatement 12 Months	D1AYMLL	\$218.67	22.00%	\$171.84	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Content Collector Edition Authorized User Value Unit on System z License + SW Subscription & Support 12 Months	D1AYQLL	\$364.08	22.00%	\$286.11	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Content Collector Edition Authorized User Value Unit on System z SW Subscription & Support Reinstatement 12 Months	D1AYSLL	\$218.67	22.00%	\$171.84	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Content Collector Edition Employee User Value Unit License + SW Subscription & Support 12 Months	D1AZ4LL	\$183.15	22.00%	\$143.93	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Content Collector Edition Employee User Value Unit SW Subscription & Support Reinstatement 12 Months	D1AZ5LL	\$109.45	22.00%	\$86.01	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Content Collector Edition Employee User Value Unit on System z License + SW Subscription & Support 12 Months	D1AZ6LL	\$183.15	22.00%	\$143.93	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Content Collector Edition Employee User Value Unit on System z SW Subscription & Support Reinstatement 12 Months	D1AZ7LL	\$109.45	22.00%	\$86.01	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Content Collector Edition 1000 External Pack User Value Unit License + SW Subscription & Support 12 Months	D1AZCLL	\$1,753.80	22.00%	\$1,378.22	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Content Collector Edition 1000 External Pack User Value Unit SW Subscription & Support Reinstatement 12 Months	D1AZDLL	\$1,056.72	22.00%	\$830.42	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Content Collector Edition 1000 External Pack User Value Unit on System z License + SW Subscription & Support 12 Months	D1AZEEL	\$1,753.80	22.00%	\$1,378.22	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Content Collector Edition 1000 External Pack User Value Unit on System z SW Subscription & Support Reinstatement 12 Months	D1AZFLL	\$1,056.72	22.00%	\$830.42	Published IBM list price
IBM Business Automation	IBM ODM Server for Linux on IBM Z Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	D0G7JLL	\$1,831.50	22.00%	\$1,439.28	Published IBM list price
IBM Business Automation	IBM ODM Server for Linux on IBM Z Processor Value Unit (PVU) SW Subscription & Support Reinstatement 12 Months	D0G7KLL	\$1,092.24	22.00%	\$858.34	Published IBM list price
IBM Business Automation	IBM ODM Server Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	D0G80LL	\$1,831.50	22.00%	\$1,439.28	Published IBM list price
IBM Business Automation	IBM ODM Server Processor Value Unit (PVU) SW Subscription & Support Reinstatement 12 Months	D0G81LL	\$1,092.24	22.00%	\$858.34	Published IBM list price
IBM Business Automation	IBM ODM Server Resource Value Unit License + SW Subscription & Support 12 Months	D0IM9LL	\$3,529.80	22.00%	\$2,773.89	Published IBM list price
IBM Business Automation	IBM ODM Server Resource Value Unit SW Subscription & Support	D0IMALL	\$2,120.10	22.00%	\$1,666.08	Published IBM list price
IBM Business Automation	IBM ODM Server for Non-Production Environment for Linux on IBM Z Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	D0P05LL	\$910.20	22.00%	\$715.28	Published IBM list price
IBM Business Automation	IBM ODM Server for Non-Production Environment for Linux on IBM Z Processor Value Unit (PVU) SW Subscription & Support Reinstatement 12 Months	D0P06LL	\$546.12	22.00%	\$429.17	Published IBM list price

Product Category or SubCategory or Services*	Product Description and/or Service Description	Part Number	MSRP	DIR Customer Discount % off MSRP* (2 Decimals)	DIR CUSTOMER PRICE (MSRP-DIR CUSTOMER DISCOUNT Plus Admin Fee)	Description of MSRP
IBM Business Automation	IBM ODM Server for Non-Production Environment Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	D0P08LL	\$910.20	22.00%	\$715.28	Published IBM list price
IBM Business Automation	IBM ODM Server for Non-Production Environment Processor Value Unit (PVU) SW Subscription & Support Reinstatement 12 Months	D0P09LL	\$546.12	22.00%	\$429.17	Published IBM list price
IBM Business Automation	IBM ODM Server Processor Value Unit (PVU) Trade Up from IBM ODM Server Non-Production Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	D0P0ULL	\$1,092.24	22.00%	\$858.34	Published IBM list price
IBM Business Automation	IBM ODM Server for Linux on IBM Z Processor Value Unit Trade Up from IBM ODM Server Non-Production for Linux on IBM Z PVU License + SW Subscription & Support 12 Months	D0P0VLL	\$1,092.24	22.00%	\$858.34	Published IBM list price
IBM Business Automation	IBM ODM Server Express Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	D0Z1ILL	\$910.20	22.00%	\$715.28	Published IBM list price
IBM Business Automation	IBM ODM Server Express Processor Value Unit (PVU) SW Subscription & Support Reinstatement 12 Months	D0Z1JLL	\$546.12	22.00%	\$429.17	Published IBM list price
IBM Business Automation	IBM ODM Server Express Processor Value Unit (PVU) Trade Up from IBM ODM Server Express Non-Production Environment Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	D0Z1KLL	\$546.12	22.00%	\$429.17	Published IBM list price
IBM Business Automation	IBM ODM Server Express for Linux on IBM Z Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	D0Z1LLL	\$910.20	22.00%	\$715.28	Published IBM list price
IBM Business Automation	IBM ODM Server Express for Linux on IBM Z Processor Value Unit (PVU) SW Subscription & Support Reinstatement 12 Months	D0Z1MLL	\$546.12	22.00%	\$429.17	Published IBM list price
IBM Business Automation	IBM ODM Server Express for Linux on IBM Z Processor Value Unit Trade Up from IBM ODM Server Express Non-Production Environments for Linux on IBM Z PVU License + SW Subscription & Support 12 Months	D0Z1NLL	\$546.12	22.00%	\$429.17	Published IBM list price
IBM Business Automation	IBM ODM Server Express for Non-Production Environment Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	D0Z2ILL	\$455.10	22.00%	\$357.64	Published IBM list price
IBM Business Automation	IBM ODM Server Express for Non-Production Environment Processor Value Unit (PVU) SW Subscription & Support Reinstatement 12 Months	D0Z2JLL	\$273.06	22.00%	\$214.58	Published IBM list price
IBM Business Automation	IBM ODM Server Express for Non-Production Environment for Linux on IBM Z Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	D0Z2QLL	\$455.10	22.00%	\$357.64	Published IBM list price
IBM Business Automation	IBM ODM Server Express for Non-Production Environment for Linux on IBM Z Processor Value Unit (PVU) SW Subscription & Support Reinstatement 12 Months	D0Z2RLL	\$273.06	22.00%	\$214.58	Published IBM list price
IBM Business Automation	IBM ODM Server Processor Value Unit (PVU) Trade Up from IBM ODM Server Express Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	D0Z50LL	\$1,165.50	22.00%	\$915.91	Published IBM list price
IBM Business Automation	IBM ODM Server for Linux on IBM Z Processor Value Unit Trade Up from IBM ODM Server Express for Linux on IBM Z PVU License + SW Subscription & Support 12 Months	D0Z51LL	\$1,165.50	22.00%	\$915.91	Published IBM list price
IBM Business Automation	IBM ODM Server for Non-Production Environment Processor Value Unit (PVU) Trade Up from IBM ODM Server Express for Non-Production Environment Processor Value Unit (PVU) License + SW Subscription & Support 12 Months	D0Z5QLL	\$581.64	22.00%	\$457.08	Published IBM list price
IBM Business Automation	IBM ODM Server for Non-Production Environment for Linux on IBM Z Processor Value Unit Trade Up from IBM ODM Server Express for Non-Production Environments for Linux on IBM Z PVU License + SW Subscription & Support 12 Months	D0Z5RLL	\$581.64	22.00%	\$457.08	Published IBM list price
IBM Business Automation	IBM FileNet Content Manager Employee User Value Unit License + SW Subscription & Support 12 Months	D04AKLL	\$673.77	22.00%	\$529.48	Published IBM list price

Product Category or SubCategory or Services*	Product Description and/or Service Description	Part Number	MSRP	DIR Customer Discount % off MSRP* (2 Decimals)	DIR CUSTOMER PRICE (MSRP-DIR CUSTOMER DISCOUNT Plus Admin Fee)	Description of MSRP
IBM Business Automation	IBM FileNet Content Manager Employee User Value Unit SW Subscription & Support Reinstatement 12 Months	D04ALLL	\$404.04	22.00%	\$317.51	Published IBM list price
IBM Business Automation	IBM FileNet Content Manager Authorized User Value Unit License + SW Subscription & Support 12 Months	D04AVLL	\$1,343.10	22.00%	\$1,055.48	Published IBM list price
IBM Business Automation	IBM FileNet Content Manager Authorized User Value Unit SW Subscription & Support Reinstatement 12 Months	D04AWLL	\$809.19	22.00%	\$635.90	Published IBM list price
IBM Business Automation	IBM FileNet P8 Connector to Centera Storage & Retrieval Resource Value Unit License + SW Subscription & Support 12 Months	D04GULL	\$2,453.10	22.00%	\$1,927.77	Published IBM list price
IBM Business Automation	IBM FileNet P8 Connector to Centera Storage & Retrieval Resource Value Unit SW Subscription & Support Reinstatement 12 Months	D04GVLL	\$1,487.40	22.00%	\$1,168.87	Published IBM list price
IBM Business Automation	IBM FileNet P8 Connector to DR550 Storage & Retrieval Resource Value Unit License + SW Subscription & Support 12 Months	D04GYLL	\$2,453.10	22.00%	\$1,927.77	Published IBM list price
IBM Business Automation	IBM FileNet P8 Connector to DR550 Storage & Retrieval Resource Value Unit SW Subscription & Support Reinstatement 12 Months	D04GZLL	\$1,487.40	22.00%	\$1,168.87	Published IBM list price
IBM Business Automation	IBM FileNet P8 Connector to Snaplock Storage & Retrieval Resource Value Unit License + SW Subscription & Support 12 Months	D04PRLL	\$2,453.10	22.00%	\$1,927.77	Published IBM list price
IBM Business Automation	IBM FileNet P8 Connector to Snaplock Storage & Retrieval Resource Value Unit SW Subscription & Support Reinstatement 12 Months	D04PSLL	\$1,487.40	22.00%	\$1,168.87	Published IBM list price
IBM Business Automation	IBM FileNet Content Manager Authorized Linux on System z User Value Unit License + SW Subscription & Support 12 Months	D09W3LL	\$1,343.10	22.00%	\$1,055.48	Published IBM list price
IBM Business Automation	IBM FileNet Content Manager Authorized Linux on System z User Value Unit SW Subscription & Support Reinstatement 12 Months	D09W4LL	\$809.19	22.00%	\$635.90	Published IBM list price
IBM Business Automation	IBM FileNet Content Manager Employee Linux on System z User Value Unit License + SW Subscription & Support 12 Months	D09W8LL	\$673.77	22.00%	\$529.48	Published IBM list price
IBM Business Automation	IBM FileNet Content Manager Employee Linux on System z User Value Unit SW Subscription & Support Reinstatement 12 Months	D09W9LL	\$404.04	22.00%	\$317.51	Published IBM list price
IBM Business Automation	IBM FileNet Content Manager Authorized User Value Unit from FileNet Content Mgr Starter Pack Authorized UVU Trade Up License + SW Subscription & Support 12 Months	D0AR1LL	\$661.56	22.00%	\$519.89	Published IBM list price
IBM Business Automation	IBM FileNet Content Manager Starter Pack Authorized User Value Unit License + SW Subscription & Support 12 Months	D0AR8LL	\$652.68	22.00%	\$512.91	Published IBM list price
IBM Business Automation	IBM FileNet Content Manager Starter Pack Authorized User Value Unit SW Subscription & Support Reinstatement 12 Months	D0AR9LL	\$390.72	22.00%	\$307.05	Published IBM list price
IBM Business Automation	IBM FileNet Content Manager Authorized User Value Unit from FileNet Content Services Authorized User Value Unit Trade Up License + SW Subscription & Support 12 Months	D0CRBLL	\$661.56	22.00%	\$519.89	Published IBM list price
IBM Business Automation	IBM FileNet Content Manager Employee User Value Unit from FileNet Content Services Employee User Value Unit Trade Up License + SW Subscription & Support 12 Months	D0CRCLL	\$330.78	22.00%	\$259.94	Published IBM list price
IBM Business Automation	IBM FileNet Content Manager Authorized User Value Unit from Content Manager for iSeries Authorized User Trade Up License + SW Subscription & Support 12 Months	D0CZILL	\$528.36	22.00%	\$415.21	Published IBM list price
IBM Business Automation	IBM FileNet Content Manager Authorized Linux on System z User Value Unit from Content Manager for iSeries Authorized User Trade Up License + SW Subscription & Support 12 Months	D0CZRLL	\$528.36	22.00%	\$415.21	Published IBM list price
IBM Business Automation	IBM FileNet Content Manager Authorized Linux on System z User Value Unit from IBM FileNet Image Services Trade Up License + SW Subscription & Support 12 Months	D0Q2QLL	\$917.97	22.00%	\$721.39	Published IBM list price

Product Category or SubCategory or Services*	Product Description and/or Service Description	Part Number	MSRP	DIR Customer Discount % off MSRP* (2 Decimals)	DIR CUSTOMER PRICE (MSRP-DIR CUSTOMER DISCOUNT Plus Admin Fee)	Description of MSRP
IBM Business Automation	IBM FileNet Content Manager Employee Linux on System z User Value Unit from IBM FileNet Image Services Trade Up License + SW Subscription & Support 12 Months	D0Q2RLL	\$458.43	22.00%	\$360.26	Published IBM list price
IBM Business Automation	IBM FileNet Content Manager Authorized User Value Unit from IBM FileNet Image Services Trade Up License + SW Subscription & Support 12 Months	D0Q46LL	\$917.97	22.00%	\$721.39	Published IBM list price
IBM Business Automation	IBM FileNet Content Manager Employee User Value Unit from IBM FileNet Image Services Trade Up License + SW Subscription & Support 12 Months	D0Q47LL	\$458.43	22.00%	\$360.26	Published IBM list price
IBM Business Automation	IBM FileNet Content Manager Eligible Participant Resource Value Unit License + SW Subscription & Support 12 Months	D11JVLL	\$6.40	22.00%	\$5.03	Published IBM list price
IBM Business Automation	IBM FileNet Content Manager Eligible Participant Resource Value Unit SW Subscription & Support Reinstatement 12 Months	D11JWLL	\$3.85	22.00%	\$3.03	Published IBM list price
IBM Business Automation	IBM FileNet Content Manager Eligible Participant Linux on System z Resource Value Unit License + SW Subscription & Support 12 Months	D11K0LL	\$6.40	22.00%	\$5.03	Published IBM list price
IBM Business Automation	IBM FileNet Content Manager Eligible Participant Linux on System z Resource Value Unit SW Subscription & Support Reinstatement 12 Months	D11K1LL	\$3.85	22.00%	\$3.03	Published IBM list price
IBM Business Automation	IBM FileNet Content Manager Eligible Participant Linux on System z Resource Value Unit from FileNet Image Services Trade Up License + SW Subscription & Support 12 Months	D11K2LL	\$4.44	22.00%	\$3.49	Published IBM list price
IBM Business Automation	IBM FileNet Content Manager Eligible Participant Linux on System z Resource Value Unit from FileNet Content Services Trade Up License + SW Subscription & Support 12 Months	D11K4LL	\$3.05	22.00%	\$2.40	Published IBM list price
IBM Business Automation	IBM FileNet P8 Connector to Hitachi Content Platform Resource Value Unit License + SW Subscription & Support 12 Months	D1B6CLL	\$2,386.50	22.00%	\$1,875.43	Published IBM list price
IBM Business Automation	IBM FileNet P8 Connector to Hitachi Content Platform Resource Value Unit SW Subscription & Support Reinstatement 12 Months	D1B6DLL	\$1,443.00	22.00%	\$1,133.98	Published IBM list price
IBM Business Automation	IBM FileNet P8 Cloud Storage Connector to OpenStack-enabled devices Resource Value Unit License + SW Subscription & Support 12 Months	D1B6ELL	\$2,386.50	22.00%	\$1,875.43	Published IBM list price
IBM Business Automation	IBM FileNet P8 Cloud Storage Connector to OpenStack-enabled devices Resource Value Unit SW Subscription & Support Reinstatement 12 Months	D1B6FLL	\$1,443.00	22.00%	\$1,133.98	Published IBM list price
IBM Business Automation	IBM FileNet P8 Connector to EMC Atmos Resource Value Unit License + SW Subscription & Support 12 Months	D1B6GLL	\$2,386.50	22.00%	\$1,875.43	Published IBM list price
IBM Business Automation	IBM FileNet P8 Connector to EMC Atmos Resource Value Unit SW Subscription & Support Reinstatement 12 Months	D1B6HLL	\$1,443.00	22.00%	\$1,133.98	Published IBM list price
IBM Business Automation	IBM FileNet P8 Connector to EMC Isilon Resource Value Unit License + SW Subscription & Support 12 Months	D1B6ILL	\$2,453.10	22.00%	\$1,927.77	Published IBM list price
IBM Business Automation	IBM FileNet P8 Connector to EMC Isilon Resource Value Unit SW Subscription & Support Reinstatement 12 Months	D1B6JLL	\$1,487.40	22.00%	\$1,168.87	Published IBM list price
IBM Business Automation	IBM FileNet P8 Connector to S3-enabled devices Resource Value Unit License + SW Subscription & Support 12 Months	D1W7LLL	\$2,386.50	22.00%	\$1,875.43	Published IBM list price
IBM Business Automation	IBM FileNet P8 Connector to S3-enabled devices Resource Value Unit SW Subscription & Support Reinstatement 12 Months	D1W7MLL	\$1,443.00	22.00%	\$1,133.98	Published IBM list price
IBM Business Automation	IBM Robotic Process Automation Platform Install License + SW Subscription and Support 12 Months	D29B3LL	\$29,415.00	22.00%	\$23,115.78	Published IBM list price
IBM Business Automation	IBM Robotic Process Automation Platform Install SW Subscription & Support Reinstatement 12 Months	D29B4LL	\$17,649.00	22.00%	\$13,869.47	Published IBM list price
IBM Business Automation	IBM Robotic Process Automation Environment Virtual Server License + SW Subscriptn and Support 12 Months	D29B6LL	\$13,986.00	22.00%	\$10,990.90	Published IBM list price

Product Category or SubCategory or Services*	Product Description and/or Service Description	Part Number	MSRP	DIR Customer Discount % off MSRP* (2 Decimals)	DIR CUSTOMER PRICE (MSRP-DIR CUSTOMER DISCOUNT Plus Admin Fee)	Description of MSRP
IBM Business Automation	IBM Robotic Process Automation Environment Virtual Server SW Subscriptn & Supt Reinstatement 12 Months	D29B7LL	\$8,391.60	22.00%	\$6,594.54	Published IBM list price
IBM Business Automation	IBM Robotic Process Automation Unattended Bot Agent Concurrent Connection License + SW Subscription and Support 12 Months	D29B9LL	\$17,538.00	22.00%	\$13,782.24	Published IBM list price
IBM Business Automation	IBM Robotic Process Automation Unattended Bot Agent Concurrent Connection SW Subscription & Support Reinstatement 12 Months	D29BALL	\$10,489.50	22.00%	\$8,243.17	Published IBM list price
IBM Business Automation	IBM Robotic Process Automation Attended Bot Agent Concurrent Connection License + SW Subscriptn and Support 12 Months	D29BCLL	\$4,495.50	22.00%	\$3,532.79	Published IBM list price
IBM Business Automation	IBM Robotic Process Automation Attended Bot Agent Concurrent Connection SW Subscription & Support Reinstatement 12 Months	D29BDLL	\$2,697.30	22.00%	\$2,119.67	Published IBM list price
IBM Business Automation	IBM Business Automation Workflow Express Processor Value Unit (PVU) Monthly License	D200SLL	\$28.31	10.00%	\$25.67	Published IBM list price
IBM Business Automation	IBM Business Automation Workflow Express for Linux on IBM Z Processor Value Unit (PVU) Monthly License	D200TLL	\$28.31	10.00%	\$25.67	Published IBM list price
IBM Business Automation	IBM Business Automation Workflow Express for Non-Production Environment Processor Value Unit (PVU) Monthly License	D200ULL	\$14.15	10.00%	\$12.83	Published IBM list price
IBM Business Automation	IBM Business Automation Workflow Express for Non-Production Environment for Linux on IBM Z Processor Value Unit (PVU) Monthly License	D200VLL	\$14.15	10.00%	\$12.83	Published IBM list price
IBM Business Automation	IBM Business Automation Workflow Enterprise Virtual Processor Core Monthly License	D27VBLL	\$946.83	10.00%	\$858.54	Published IBM list price
IBM Business Automation	IBM Business Automation Workflow Enterprise Linux on IBM Z Virtual Processor Core Monthly License	D27VCLL	\$946.83	10.00%	\$858.54	Published IBM list price
IBM Business Automation	IBM Business Process Manager Authorized User Monthly License	D1NPFLL	\$204.24	10.00%	\$185.19	Published IBM list price
IBM Business Automation	IBM Business Process Manager Concurrent User Monthly License	D1PWKLL	\$248.64	10.00%	\$225.45	Published IBM list price
IBM Business Automation	IBM Business Process Manager for Non-Production Environment Authorized User Monthly License	D1PWLLL	\$49.73	10.00%	\$45.09	Published IBM list price
IBM Business Automation	IBM Business Process Manager for Non-Production Environment Concurrent User Monthly License	D1PWMLL	\$62.16	10.00%	\$56.36	Published IBM list price
IBM Business Automation	IBM Business Process Manager Additional Author Authorized User Monthly License	D1PWNLL	\$193.14	10.00%	\$175.13	Published IBM list price
IBM Business Automation	IBM Case Manager Authorized User Overage	D1H82LL	\$82.36	10.00%	\$74.68	Published IBM list price
IBM Business Automation	IBM Case Manager Department Instance per Month	D1H83LL	\$52,725.00	10.00%	\$47,808.39	Published IBM list price
IBM Business Automation	IBM Case Manager Division Instance per Month	D1H84LL	\$73,815.00	10.00%	\$66,931.75	Published IBM list price
IBM Business Automation	IBM Case Manager Enterprise Instance per Month	D1H85LL	\$116,550.00	10.00%	\$105,681.71	Published IBM list price
IBM Business Automation	IBM Case Manager Authorized User per Month	D1H86LL	\$54.83	10.00%	\$49.72	Published IBM list price
IBM Business Automation	IBM Case Manager Storage Add-On 2.0 per Terabyte per Month	D1H87LL	\$342.99	10.00%	\$311.01	Published IBM list price
IBM Business Automation	IBM Case Manager External Authorized User per Month	D1H88LL	\$0.28	10.00%	\$0.25	Published IBM list price
IBM Business Automation	IBM Case Manager External Authorized User Overage	D1H89LL	\$0.41	10.00%	\$0.37	Published IBM list price
IBM Business Automation	IBM Content Integrator Connection Linux on System z Connection Monthly License	D1D81LL	\$1,320.90	10.00%	\$1,197.73	Published IBM list price
IBM Business Automation	IBM Content Integrator Connection Connection Monthly License	D1D86LL	\$1,320.90	10.00%	\$1,197.73	Published IBM list price
IBM Business Automation	IBM Content Integrator External User Value Unit Monthly License	D1D88LL	\$0.14	10.00%	\$0.13	Published IBM list price
IBM Business Automation	IBM Content Integrator Authorized User Value Unit Monthly License	D1D89LL	\$30.53	10.00%	\$27.68	Published IBM list price
IBM Business Automation	IBM Content Integrator Employee User Value Unit Monthly License	D1D8GLL	\$15.32	10.00%	\$13.89	Published IBM list price
IBM Business Automation	IBM Datacap Employee User Value Unit Monthly License	D1D7GLL	\$110.45	10.00%	\$100.15	Published IBM list price
IBM Business Automation	IBM Datacap Accounts Payable Employee User Value Unit Monthly License	D1D7HLL	\$158.73	10.00%	\$143.93	Published IBM list price
IBM Business Automation	IBM Datacap Accounts Payable Add-On to Production Imaging Edition Employee User Value Unit Monthly License	D1DB0LL	\$46.73	10.00%	\$42.37	Published IBM list price

Product Category or SubCategory or Services*	Product Description and/or Service Description	Part Number	MSRP	DIR Customer Discount % off MSRP* (2 Decimals)	DIR CUSTOMER PRICE (MSRP-DIR CUSTOMER DISCOUNT Plus Admin Fee)	Description of MSRP
IBM Business Automation	IBM Datacap Accounts Payable Add-On Employee User Value Unit Monthly License	D1DB4LL	\$46.73	10.00%	\$42.37	Published IBM list price
IBM Business Automation	IBM Datacap Accounts Payable Add-On Authorized User Value Unit Monthly License	D1DBCLL	\$186.48	10.00%	\$169.09	Published IBM list price
IBM Business Automation	IBM Datacap Accounts Payable Authorized User Value Unit Monthly License	D1FZPLL	\$629.37	10.00%	\$570.68	Published IBM list price
IBM Business Automation	IBM Datacap Accounts Payable Add-On to Production Imaging Edition Authorized User Value Unit Monthly License	D1FZQLL	\$186.48	10.00%	\$169.09	Published IBM list price
IBM Business Automation	IBM Datacap Authorized User Value Unit Monthly License	D1FZRLL	\$441.78	10.00%	\$400.58	Published IBM list price
IBM Business Automation	IBM Datacap Connector for eMail and Electronic Documents Connection Monthly License	D1FZSLL	\$2,319.90	10.00%	\$2,103.57	Published IBM list price
IBM Business Automation	IBM Datacap Connector for Fax Connection Monthly License	D1FZTLL	\$757.02	10.00%	\$686.43	Published IBM list price
IBM Business Automation	IBM Datacap Rulerunner Enterprise Processor Value Unit (PVU) Monthly License	D1FZWLL	\$10.39	10.00%	\$9.42	Published IBM list price
IBM Business Automation	IBM Datacap Enterprise Edition Add-On Authorized User Value Unit Monthly License	D1G00LL	\$108.89	10.00%	\$98.74	Published IBM list price
IBM Business Automation	IBM Datacap Enterprise Edition Add-On Employee User Value Unit Monthly License	D1G01LL	\$27.20	10.00%	\$24.66	Published IBM list price
IBM Business Automation	IBM Datacap Occasional Authorized User Value Unit Monthly License	D1G02LL	\$53.72	10.00%	\$48.71	Published IBM list price
IBM Business Automation	IBM Datacap 1000 External Pack User Value Unit Monthly License	D1G05LL	\$284.16	10.00%	\$257.66	Published IBM list price
IBM Business Automation	IBM Datacap Network Scanning Device Resource Value Unit Monthly License	D1G06LL	\$53.72	10.00%	\$48.71	Published IBM list price
IBM Business Automation	IBM Datacap Accounts Payable Occasional Authorized User Value Unit Monthly License	D1G07LL	\$76.81	10.00%	\$69.65	Published IBM list price
IBM Business Automation	IBM Datacap Enterprise Edition Add-On Occasional Authorized User Value Unit Monthly License	D1JX7LL	\$13.04	10.00%	\$11.83	Published IBM list price
IBM Business Automation	IBM Datacap Enterprise Edition Add-On Network Scanning Device Resource Value Unit Monthly License	D1JXELL	\$13.04	10.00%	\$11.83	Published IBM list price
IBM Business Automation	IBM Datacap Cursive Recognition Processor Value Unit (PVU) Monthly License	D1JYGLL	\$107.23	10.00%	\$97.23	Published IBM list price
IBM Business Automation	IBM Datacap Cursive Recognition for Non-Production Environment Processor Value Unit (PVU) Monthly License	D1JYHLL	\$53.72	10.00%	\$48.71	Published IBM list price
IBM Business Automation	IBM Datacap Signature Validation Processor Value Unit (PVU) Monthly License	D1K03LL	\$127.65	10.00%	\$115.75	Published IBM list price
IBM Business Automation	IBM Datacap Signature Validation for Non-Production Environment Processor Value Unit (PVU) Monthly License	D1K04LL	\$64.49	10.00%	\$58.48	Published IBM list price
IBM Business Automation	IBM Datacap Insight Edition Add-On Authorized User Value Unit Monthly License	D1K05LL	\$132.09	10.00%	\$119.77	Published IBM list price
IBM Business Automation	IBM Datacap Insight Edition Add-On Occasional Authorized User Value Unit Monthly License	D1K06LL	\$16.82	10.00%	\$15.25	Published IBM list price
IBM Business Automation	IBM Datacap Insight Edition Add-On Network Scanning Device Resource Value Unit Monthly License	D1K08LL	\$16.82	10.00%	\$15.25	Published IBM list price
IBM Business Automation	IBM Digital Business Automation Enterprise Processor Value Unit (PVU) Monthly License	D20QCLL	\$75.81	10.00%	\$68.74	Published IBM list price
IBM Business Automation	IBM Digital Business Automation Enterprise for Linux IBM Z Processor Value Unit (PVU) Monthly License	D20QDLL	\$75.81	10.00%	\$68.74	Published IBM list price
IBM Business Automation	IBM Digital Business Automation Express Processor Value Unit (PVU) Monthly License	D20QELL	\$37.96	10.00%	\$34.42	Published IBM list price
IBM Business Automation	IBM Digital Business Automation Express for Linux IBM Z Processor Value Unit (PVU) Monthly License	D20QFLL	\$37.96	10.00%	\$34.42	Published IBM list price
IBM Business Automation	IBM Content Collector for SAP Applications Authorized User Value Unit Monthly License	D1FX4LL	\$30.86	10.00%	\$27.98	Published IBM list price
IBM Business Automation	IBM Content Collector for SAP Applications Employee User Value Unit Monthly License	D1FX5LL	\$15.43	10.00%	\$13.99	Published IBM list price
IBM Business Automation	IBM Content Collector for SAP Applications External User Value Unit Monthly License	D1FX6LL	\$0.14	10.00%	\$0.13	Published IBM list price
IBM Business Automation	IBM Content Collector for File Systems Processor Value Unit (PVU) Monthly License	D1FYQLL	\$40.96	10.00%	\$37.14	Published IBM list price
IBM Business Automation	IBM Content Collector for File Systems for Non-Production Environment Processor Value Unit (PVU) Monthly License	D1FYRLL	\$20.48	10.00%	\$18.57	Published IBM list price
IBM Business Automation	IBM Content Collector for Microsoft SharePoint Processor Value Unit (PVU) Monthly License	D1FYSLL	\$40.96	10.00%	\$37.14	Published IBM list price

Product Category or SubCategory or Services*	Product Description and/or Service Description	Part Number	MSRP	DIR Customer Discount % off MSRP* (2 Decimals)	DIR CUSTOMER PRICE (MSRP-DIR CUSTOMER DISCOUNT Plus Admin Fee)	Description of MSRP
IBM Business Automation	IBM Content Collector for Microsoft SharePoint for Non-Production Environment Processor Value Unit (PVU) Monthly License	D1FYTLL	\$20.48	10.00%	\$18.57	Published IBM list price
IBM Business Automation	IBM Content Collector for Email Resource Value Unit Monthly License	D1FYVLL	\$6.56	10.00%	\$5.95	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Content Collector Edition 1000 External Pack User Value Unit Monthly License	D1D6ELL	\$73.48	10.00%	\$66.63	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Content Collector Edition Employee Linux on System z User Value Unit Monthly License	D1D6FLL	\$7.59	10.00%	\$6.88	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Add-On 1000 External Pack Linux on System z User Value Unit Monthly License	D1D6GLL	\$83.36	10.00%	\$75.59	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Content Collector Edition Employee User Value Unit Monthly License	D1D6ILL	\$7.59	10.00%	\$6.88	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Content Collector Edition 1000 External Pack Linux on System z User Value Unit Monthly License	D1D6JLL	\$73.48	10.00%	\$66.63	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Content Collector Edition Authorized Linux on System z User Value Unit Monthly License	D1D6KLL	\$15.21	10.00%	\$13.79	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Add-On Starter Pack Authorized Linux on System z User Value Unit Monthly License	D1D6LLL	\$8.17	10.00%	\$7.41	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Add-On Starter Pack Authorized User Value Unit Monthly License	D1D6SLL	\$8.17	10.00%	\$7.41	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Content Collector Edition Authorized User Value Unit Monthly License	D1D6TLL	\$15.21	10.00%	\$13.79	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Add-On Employee User Value Unit Monthly License	D1D7ELL	\$8.17	10.00%	\$7.41	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Add-On Employee Linux on System z User Value Unit Monthly License	D1D9NLL	\$8.17	10.00%	\$7.41	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Add-On Authorized Linux on System z User Value Unit Monthly License	D1DABLL	\$16.43	10.00%	\$14.90	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Add-On Authorized User Value Unit Monthly License	D1DACLL	\$16.43	10.00%	\$14.90	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Starter Pack Authorized Linux on System z User Value Unit Monthly License	D1DAHLL	\$20.37	10.00%	\$18.47	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Employee Linux on System z User Value Unit Monthly License	D1DALLL	\$20.37	10.00%	\$18.47	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Authorized Linux on System z User Value Unit Monthly License	D1DANLL	\$40.52	10.00%	\$36.74	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation 1000 External Pack Linux on System z User Value Unit Monthly License	D1DASLL	\$197.58	10.00%	\$179.16	Published IBM list price
IBM Business Automation	IBM Enterprise Records Foundation Add-On 1000 External Pack User Value Unit Monthly License	D1DBZLL	\$83.36	10.00%	\$75.59	Published IBM list price
IBM Business Automation	IBM ODM Server Processor Value Unit (PVU) Monthly License	D1D4LLL	\$75.81	10.00%	\$68.74	Published IBM list price
IBM Business Automation	IBM Operational Decision Manager Rules Decisions Million Rules Decisions Hybrid Entitlement	D1SHCLL	\$3,330.00	10.00%	\$3,019.48	Published IBM list price
IBM Business Automation	IBM Operational Decision Manager Rules Decisions Million Rules Decisions Hybrid Entitlement	D1SHCLL	\$1,332.00	10.00%	\$1,207.79	Published IBM list price
IBM Business Automation	IBM Operational Decision Manager Rules Decisions Million Rules Decisions Hybrid Entitlement	D1SHCLL	\$999.00	10.00%	\$905.84	Published IBM list price
IBM Business Automation	IBM Operational Decision Manager Rules Decisions Million Rules Decisions Hybrid Entitlement	D1SHCLL	\$666.00	10.00%	\$603.90	Published IBM list price
IBM Business Automation	IBM Operational Decision Manager Rules Decisions Million Rules Decisions Hybrid Entitlement	D1SHCLL	\$333.00	10.00%	\$301.95	Published IBM list price
IBM Business Automation	IBM Operational Decision Manager Rules Decisions Million Rules Decisions Coverage	D1SHDLL	\$4,162.50	10.00%	\$3,774.35	Published IBM list price
IBM Business Automation	IBM Operational Decision Manager Rules Decisions Million Rules Decisions Coverage	D1SHDLL	\$1,665.00	10.00%	\$1,509.74	Published IBM list price

Product Category or SubCategory or Services*	Product Description and/or Service Description	Part Number	MSRP	DIR Customer Discount % off MSRP* (2 Decimals)	DIR CUSTOMER PRICE (MSRP-DIR CUSTOMER DISCOUNT Plus Admin Fee)	Description of MSRP
IBM Business Automation	IBM Operational Decision Manager Rules Decisions Million Rules Decisions Coverage	D1SHDLL	\$1,248.75	10.00%	\$1,132.30	Published IBM list price
IBM Business Automation	IBM Operational Decision Manager Rules Decisions Million Rules Decisions Coverage	D1SHDLL	\$832.50	10.00%	\$754.87	Published IBM list price
IBM Business Automation	IBM Operational Decision Manager Rules Decisions Million Rules Decisions Coverage	D1SHDLL	\$416.25	10.00%	\$377.43	Published IBM list price
IBM Business Automation	IBM Operational Decision Manager Managed Decision Artifacts Thousand Managed Decision Artifacts Hybrid Entitlement	D1SHELL	\$1,332.00	10.00%	\$1,207.79	Published IBM list price
IBM Business Automation	IBM Operational Decision Manager Managed Decision Artifacts Thousand Managed Decision Artifacts Coverage	D1SHFLL	\$1,665.00	10.00%	\$1,509.74	Published IBM list price
IBM Business Automation	IBM FileNet P8 Connector to Hitachi Content Platform Resource Value Unit Monthly License	D1D6VLL	\$99.46	10.00%	\$90.18	Published IBM list price
IBM Business Automation	IBM FileNet P8 Connector to EMC Isilon Resource Value Unit Monthly License	D1D74LL	\$102.56	10.00%	\$93.00	Published IBM list price
IBM Business Automation	IBM FileNet P8 Connector to EMC Atmos Resource Value Unit Monthly License	D1D7BLL	\$99.46	10.00%	\$90.18	Published IBM list price
IBM Business Automation	IBM FileNet Content Manager Employee Linux on System z User Value Unit Monthly License	D1D7XLL	\$27.97	10.00%	\$25.36	Published IBM list price
IBM Business Automation	IBM FileNet Content Manager Authorized Linux on System z User Value Unit Monthly License	D1D8ILL	\$56.06	10.00%	\$50.83	Published IBM list price
IBM Business Automation	IBM FileNet Content Manager Eligible Participant Linux on System z Resource Value Unit Monthly License	D1DBJLL	\$0.29	10.00%	\$0.26	Published IBM list price
IBM Business Automation	IBM FileNet P8 Connector to DR550 Storage & Retrieval Resource Value Unit Monthly License	D1G0QLL	\$102.56	10.00%	\$93.00	Published IBM list price
IBM Business Automation	IBM FileNet P8 Connector to Centera Storage & Retrieval Resource Value Unit Monthly License	D1G0RLL	\$102.56	10.00%	\$93.00	Published IBM list price
IBM Business Automation	IBM FileNet P8 Connector to Snaplock Storage & Retrieval Resource Value Unit Monthly License	D1G0SLL	\$102.56	10.00%	\$93.00	Published IBM list price
IBM Business Automation	IBM FileNet Content Manager Authorized User Value Unit Monthly License	D1G0TLL	\$56.06	10.00%	\$50.83	Published IBM list price
IBM Business Automation	IBM FileNet Content Manager Employee User Value Unit Monthly License	D1G0ULL	\$27.97	10.00%	\$25.36	Published IBM list price
IBM Business Automation	IBM FileNet Content Manager Starter Pack Authorized User Value Unit Monthly License	D1G0VLL	\$27.14	10.00%	\$24.61	Published IBM list price
IBM Business Automation	IBM FileNet Content Manager Eligible Participant Resource Value Unit Monthly License	D1G0YLL	\$0.29	10.00%	\$0.26	Published IBM list price
IBM Business Automation	IBM FileNet P8 Connector to S3-enabled devices Resource Value Unit Monthly License	D1W7NLL	\$99.46	10.00%	\$90.18	Published IBM list price
IBM Business Automation	IBM FileNet Content Manager Connector for Salesforce Authorized User Monthly License	D27CRLL	\$5.72	10.00%	\$5.18	Published IBM list price
IBM Business Automation	IBM Robotic Process Automation with Automation Anywhere Platform Enterprise Virtual Server Monthly License	D1UYHLL	\$11,100.00	10.00%	\$10,064.93	Published IBM list price
IBM Business Automation	IBM Robotic Process Automation with Automation Anywhere Control Room Virtual Server Monthly License	D1UYILL	\$1,110.00	10.00%	\$1,006.49	Published IBM list price
IBM Business Automation	IBM Robotic Process Automation with Automation Anywhere Bot Runner Virtual Server Monthly License	D1UYJLL	\$555.00	10.00%	\$503.25	Published IBM list price
IBM Business Automation	IBM Robotic Process Automation with Automation Anywhere Bot Runner for Non-Production Environment Virtual Server Monthly License	D1UYKLL	\$277.50	10.00%	\$251.62	Published IBM list price
IBM Business Automation	IBM Robotic Process Automation with Automation Anywhere Bot Creator Authorized User Monthly License	D1UYLLL	\$333.00	10.00%	\$301.95	Published IBM list price
IBM Business Automation	IBM Robotic Process Automation with Automation Anywhere Platform Express Virtual Server Monthly License	D1WW8LL	\$1,110.00	10.00%	\$1,006.49	Published IBM list price
IBM Business Automation	IBM Robotic Process Automation with Automation Anywhere Bot Runner Express Virtual Server Monthly License	D1WW9LL	\$1,110.00	10.00%	\$1,006.49	Published IBM list price
IBM Business Automation	IBM Robotic Process Automation with Automation Anywhere Bot Insight Authorized User Monthly License	D20I9LL	\$92.46	10.00%	\$83.84	Published IBM list price
IBM Business Automation	IBM Robotic Process Automation with Automation Anywhere Attended Bot Authorized User Single Install Monthly License	D20IDLL	\$166.50	10.00%	\$150.97	Published IBM list price

Product Category or SubCategory or Services*	Product Description and/or Service Description	Part Number	MSRP	DIR Customer Discount % off MSRP* (2 Decimals)	DIR CUSTOMER PRICE (MSRP-DIR CUSTOMER DISCOUNT Plus Admin Fee)	Description of MSRP
IBM Business Automation	IBM Robotic Process Automation with Automation Anywhere Bot Insight Virtual Server Monthly License	D20UCLL	\$4,628.70	10.00%	\$4,197.07	Published IBM list price
IBM Business Automation	IBM Robotic Process Automation with Automation Anywhere Platform Enterprise Virtual Server Subscription License	D267ELL	\$11,100.00	10.00%	\$10,064.93	Published IBM list price
IBM Business Automation	IBM Robotic Process Automation with Automation Anywhere Control Room Virtual Server Subscription License	D267FLL	\$1,110.00	10.00%	\$1,006.49	Published IBM list price
IBM Business Automation	IBM Robotic Process Automation with Automation Anywhere Bot Runner Virtual Server Subscription License	D267GLL	\$555.00	10.00%	\$503.25	Published IBM list price
IBM Business Automation	IBM Robotic Process Automation with Automation Anywhere Bot Runner for Non-ProduSUBion Environment Virtual Server Subscription License	D267HLL	\$277.50	10.00%	\$251.62	Published IBM list price
IBM Business Automation	IBM Robotic Process Automation with Automation Anywhere Bot Creator Authorized User Subscription License	D267ILL	\$333.00	10.00%	\$301.95	Published IBM list price
IBM Business Automation	IBM Robotic Process Automation with Automation Anywhere Platform Express Virtual Server Subscription License	D267JLL	\$1,110.00	10.00%	\$1,006.49	Published IBM list price
IBM Business Automation	IBM Robotic Process Automation with Automation Anywhere Bot Runner Express Virtual Server Subscription License	D267KLL	\$1,110.00	10.00%	\$1,006.49	Published IBM list price
IBM Business Automation	IBM Robotic Process Automation with Automation Anywhere Bot Insight Authorized User Subscription License	D267LLL	\$92.46	10.00%	\$83.84	Published IBM list price
IBM Business Automation	IBM Robotic Process Automation with Automation Anywhere Attended Bot Authorized User Single Install Subscription License	D267MLL	\$166.50	10.00%	\$150.97	Published IBM list price
IBM Business Automation	IBM Robotic Process Automation with Automation Anywhere Bot Insight Virtual Server Subscription License	D267NLL	\$4,628.70	10.00%	\$4,197.07	Published IBM list price
IBM Business Automation	IBM Cloud Pak for Business Automation Virtual Processor Core Monthly License	D20RNLL	\$1,001.22	10.00%	\$907.86	Published IBM list price
IBM Business Automation	IBM Passport Advantage - Perpetual Software License Maintenance & Support (renewal)	All	\$100.00	3.00%	\$97.73	Published IBM list price

**Related Services**

Product Category or SubCategory or Services*	Product Description and/or Service Description	Part Number	MSRP	DIR Customer Discount % off MSRP* (2 Decimals)	DIR CUSTOMER PRICE (MSRP-DIR CUSTOMER DISCOUNT Plus Admin Fee)	Description of MSRP
Cloud Technical Services	Ad-Hoc Cloud services including Architecture reviews, migration, and miscellaneous services		\$250.00	18.50%	\$205.28	Standard List Price
IBM Platform Training Courses	Self-Paced online or Instructor Led training courses		\$100.00	5.00%	\$95.71	Standard List Price
Solutions Developer	Custom application development		\$250.00	18.50%	\$205.28	Standard List Price
Senior AI Engineer/Developer	Develops ML models in APIs for application access, tests and validates ML models, and builds custom AI solutions.		\$250.00	18.50%	\$205.28	Standard List Price
AI Business Analyst	Analyzes business requirements and functionality to translate into technical requirements		\$250.00	18.50%	\$205.28	Standard List Price
AI Architect	Performs analysis of technical infrastructure and applications to design/modify applications to meet requirements		\$250.00	18.50%	\$205.28	Standard List Price
AI Developer	Develops custom programs and scripts required for projects		\$250.00	18.50%	\$205.28	Standard List Price
Project Manager	Ensures efficient communications between all parties on a project and adherence to completion of all deliverables		\$250.00	18.50%	\$205.28	Standard List Price
AI Testing Specialist	Develops, documents and performs test plans .Assists clients with User Acceptance Testing.		\$250.00	18.50%	\$205.28	Standard List Price
Data Software Specialist	Provides expert services for the planning, installation, certification and testing of third party application programs.		\$250.00	18.50%	\$205.28	Standard List Price
IBM Software Specialist	Provides expert services for the planning, installation, certification and testing of IBM application programs.		\$250.00	18.50%	\$205.28	Standard List Price
Kofax Software Specialist	Provides expert services for the planning, installation, certification and testing of third party application programs.		\$250.00	18.50%	\$205.28	Standard List Price
CSI Software Specialist	Provides expert services for the planning, installation, certification and testing of third party application programs.		\$250.00	18.50%	\$205.28	Standard List Price

Product Category or SubCategory or Services*	Product Description and/or Service Description	Part Number	MSRP	DIR Customer Discount % off MSRP* (2 Decimals)	DIR CUSTOMER PRICE (MSRP-DIR CUSTOMER DISCOUNT Plus Admin Fee)	Description of MSRP
ImageTag Software Specialist	Provides expert services for the planning, installation, certification and testing of third party application programs.		\$250.00	18.50%	\$205.28	Standard List Price
Training Specialist	Assists clients with the development and execution of training for technology solutions.		\$250.00	18.50%	\$205.28	Standard List Price
Documentation Specialist	Develops technical documentation to describe the functionality and design of systems as well as end user documentation when required.		\$250.00	18.50%	\$205.28	Standard List Price
Support Specialist	Provides custom or extended support where requested by clients.		\$250.00	18.50%	\$205.28	Standard List Price
Managed Services Specialist	Performs remove support, system administration, remote monitoring outside of or to supplement a customer's enChoice Managed Services subscription.		\$250.00	18.50%	\$205.28	Standard List Price
Platform as a Services (PaaS) Sub-Category/Descriptor	Service Description	Service Number (if applicable)	MSRP (Per Month)	DIR Customer Discount % off MSRP* (2 Decimals)	DIR CUSTOMER PRICE (MSRP-DIR CUSTOMER DISCOUNT)	
IBM CP4BA, BAW, and FileNet Platform as a Service	IBM Cloud Pak for Business Automation (CP4BA), Business Automation Workflow Custom solution with Large sized Prod, QA, Test, Dev and DR environments on AWS	CP4BA-BAW-L-AWS	\$49,765.00	10%	\$45,124.41	
IBM FileNet P8 Platform as a Service	IBM FileNet P8 Custom solution with Large sized Prod, QA, Test, Dev and DR environments on AWS	CP4BA-P8-L-AWS	\$42,935.00	10%	\$38,931.31	
IBM CP4BA, BAW, and FileNet Platform as a Service	IBM Cloud Pak for Business Automation (CP4BA), Business Automation Workflow Custom solution with Medium sized Prod, Test, and Dev environments on AWS	CP4BA-BAW-M-AWS	\$29,400.00	10%	\$26,658.45	
IBM FileNet P8 Platform as a Service	IBM FileNet P8 Custom solution with Medium sized Prod, Test, and Dev environments on AWS	CP4BA-P8-M-AWS	\$26,435.00	10%	\$23,969.94	
IBM CP4BA, BAW, and FileNet Platform as a Service	IBM Cloud Pak for Business Automation (CP4BA), Business Automation Workflow Custom solution with Small sized Prod, and Dev environments on AWS	CP4BA-BAW-S-AWS	\$22,595.00	10%	\$20,488.02	
IBM FileNet P8 Platform as a Service	IBM FileNet P8 Custom solution with Small sized Prod, and Dev environments on AWS	CP4BA-P8-S-AWS	\$20,600.00	10%	\$18,679.05	
IBM CP4BA, BAW, and FileNet Platform as a Service	IBM Cloud Pak for Business Automation (CP4BA), Business Automation Workflow Custom solution with Large sized Prod, QA, Test, Dev and DR environments on Armor	CP4BA-BAW-L-ARM	\$96,565.00	10%	\$87,560.31	
IBM FileNet P8 Platform as a Service	IBM FileNet P8 Custom solution with Large sized Prod, QA, Test, Dev and DR environments on Armor	CP4BA-P8-L-ARM	\$85,990.00	10%	\$77,971.43	
IBM CP4BA, BAW, and FileNet Platform as a Service	IBM Cloud Pak for Business Automation (CP4BA), Business Automation Workflow Custom solution with Medium sized Prod, Test, and Dev environments on Armor	CP4BA-BAW-M-ARM	\$51,810.00	10%	\$46,978.72	
IBM FileNet P8 Platform as a Service	IBM FileNet P8 Custom solution with Medium sized Prod, Test, and Dev environments on Armor	CP4BA-P8-M-ARM	\$44,360.00	10%	\$40,223.43	
IBM CP4BA, BAW, and FileNet Platform as a Service	IBM Cloud Pak for Business Automation (CP4BA), Business Automation Workflow Custom solution with Small sized Prod, and Dev environments on Armor	CP4BA-BAW-S-ARM	\$34,445.00	10%	\$31,233.00	
IBM FileNet P8 Platform as a Service	IBM FileNet P8 Custom solution with Small sized Prod, and Dev environments on AWS	CP4BA-P8-S-AWS	\$29,390.00	10%	\$26,649.38	
IBM PaaS Solution - Prod Add-On Server on AWS	Prod Add-On Server on AWS	Addon-Prod-AWS	\$2,725.00	10%	\$2,470.89	
IBM PaaS Solution - Prod Add-On Server on Armor	Prod Add-On Server on Armor	Addon-Prod-ARM	\$5,215.00	10%	\$4,728.70	
IBM PaaS Solution - Non-Prod Add-On Server AWS	Non-Prod Add-On Server AWS	Addon-Nprod-AWS	\$2,270.00	10%	\$2,058.32	
IBM PaaS Solution - Non-Prod Add-On Server Armor	Non-Prod Add-On Server Armor	Addon-Nprod-ARM	\$4,885.00	10%	\$4,429.47	
IBM PaaS Solution - Add-on AWS EBS Disk storage	AWS EBS Disk storage	AWS-EBS - GB	\$0.24	10%	\$0.22	
IBM PaaS Solution - Add-on AWS S3 Storage	AWS S3 Storage	AWS-S3 - GB	\$0.08	10%	\$0.07	
IBM PaaS Solution - Add-on Armor Disk Storage	Armor Disk Storage	ARM-SSD - GB	\$1.50	10%	\$1.36	
Software as a Services (SaaS) Sub-Category/Descriptor	Service Description	Service Number (if applicable)	MSRP	DIR Customer Discount % off MSRP* (2 Decimals)	DIR CUSTOMER PRICE (MSRP-DIR CUSTOMER DISCOUNT)	
IBM FileNet P8 Software as a Service	IBM Cloud Pak for Business Automation (CP4BA), Business Automation Workflow Custom solution with Small sized Prod, and Dev environments on IBM Cloud	CP4BA-P8-S-IBM	\$23,200.00	10%	\$21,036.60	
IBM FileNet P8 Software as a Service	IBM Cloud Pak for Business Automation (CP4BA), Business Automation Workflow Custom solution with Small sized Prod, and Dev environments on Azure	CP4BA-P8-S-AZR	\$25,000.00	10%	\$22,668.75	
IBM SaaS Solution - Prod Add-On Server on IBM Cloud	Prod Add-On Server IBM Cloud	Addon-Prod-IBM	\$2,725.00	10%	\$2,470.89	
IBM SaaS Solution - Non-Prod Add-On Server IBM Cloud	Non-Prod Add-On Server IBM Cloud	Addon-Nprod-IBM	\$2,270.00	10%	\$2,058.32	
IBM Business Automation SaaS	IBM Case Manager Platinum 2.0 per Instance per Month	D1M31LL	\$98,346.00	6%	\$93,138.58	
IBM Business Automation SaaS	IBM Case Manager Dedicated Add-On 2.0 per Instance per Month	D1M32LL	\$9,146.40	6%	\$8,662.10	

Product Category or SubCategory or Services*	Product Description and/or Service Description	Part Number	MSRP	DIR Customer Discount % off MSRP* (2 Decimals)	DIR CUSTOMER PRICE (MSRP-DIR CUSTOMER DISCOUNT Plus Admin Fee)	Description of MSRP
IBM Business Automation SaaS	IBM Case Manager Copper 2.0 per Instance per Month	D1NQQLL	\$8,513.70	6%	\$8,062.90	
IBM Business Automation SaaS	IBM Case Manager Non-Production Environment Copper 2.0 per Instance per Month	D1NQSLL	\$5,072.70	6%	\$4,804.10	
IBM Business Automation SaaS	IBM Case Manager Non-Production Environment Silver 2.0 per Instance per Month	D1NQTL	\$8,580.30	6%	\$8,125.97	
IBM Business Automation SaaS	IBM Case Manager Non-Production Environment Gold 2.0 per Instance per Month	D1NQULL	\$13,764.00	6%	\$13,035.20	
IBM Business Automation SaaS	IBM Case Manager Non-Production Environment Platinum 2.0 per Instance per Month	D1NQVLL	\$20,535.00	6%	\$19,447.67	
IBM Business Automation SaaS	IBM Case Manager Archival Storage Add-On per Terabyte per Month	D1WNALL	\$111.00	6%	\$105.12	
IBM Business Automation SaaS	IBM Datacap Silver per Instance per Month	D1M2HLL	\$33,855.00	6%	\$32,062.38	
IBM Business Automation SaaS	IBM Datacap Gold per Instance per Month	D1M2ILL	\$69,708.00	6%	\$66,016.96	
IBM Business Automation SaaS	IBM Datacap Platinum per Instance per Month	D1M2JLL	\$107,448.00	6%	\$101,758.63	
IBM Business Automation SaaS	IBM Datacap Insight Edition Add-On Silver per Instance per Month	D1M2LLL	\$4,917.30	6%	\$4,656.93	
IBM Business Automation SaaS	IBM Datacap Insight Edition Add-On Gold per Instance per Month	D1M2MLL	\$11,988.00	6%	\$11,353.24	
IBM Business Automation SaaS	IBM Datacap Insight Edition Add-On Platinum per Instance per Month	D1M2NLL	\$18,093.00	6%	\$17,134.98	
IBM Business Automation SaaS	IBM Datacap Storage Add-On per Terabyte per Month	D1M2PLL	\$342.99	6%	\$324.83	
IBM Business Automation SaaS	IBM Datacap Dedicated Add-On per Instance per Month	D1M2RLL	\$9,146.40	6%	\$8,662.10	
IBM Business Automation SaaS	IBM Datacap Non-Production Environment Silver per Instance per Month	D1NQALL	\$24,975.00	6%	\$23,652.57	
IBM Business Automation SaaS	IBM Datacap Non-Production Environment Gold per Instance per Month	D1NQBLL	\$34,299.00	6%	\$32,482.87	
IBM Business Automation SaaS	IBM Datacap Non-Production Environment Platinum per Instance per Month	D1NQCLL	\$57,165.00	6%	\$54,138.11	
IBM Business Automation SaaS	IBM Datacap on Cloud Jump Start per Engagement Set Up	D1R2ILL	\$14,541.00	6%	\$13,771.05	
IBM Business Automation SaaS	IBM Datacap on Cloud Accelerator per Engagement Setup	D1R2LLL	\$14,541.00	6%	\$13,771.05	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Concurrent User per Month (<100)	D00GZZX	\$198.69	6%	\$188.17	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Concurrent User per Month (100-199)	D00GZZX	\$192.03	6%	\$181.86	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Concurrent User per Month (200-299)	D00GZZX	\$184.26	6%	\$174.50	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Concurrent User per Month (300-399)	D00GZZX	\$172.05	6%	\$162.94	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Concurrent User per Month (400-499)	D00GZZX	\$152.07	6%	\$144.02	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Concurrent User per Month (500-999)	D00GZZX	\$139.86	6%	\$132.45	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Concurrent User per Month (1000-4999)	D00GZZX	\$79.92	6%	\$75.69	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Concurrent User per Month (5000 and up)	D00GZZX	\$31.08	6%	\$29.43	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Concurrent User Overage (<100)	D00H0ZX	\$248.64	6%	\$235.47	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Concurrent User Overage (100-199)	D00H0ZX	\$239.76	6%	\$227.06	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Concurrent User Overage (200-299)	D00H0ZX	\$230.88	6%	\$218.65	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Concurrent User Overage (300-399)	D00H0ZX	\$215.34	6%	\$203.94	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Concurrent User Overage (400-499)	D00H0ZX	\$189.81	6%	\$179.76	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Concurrent User Overage (500-999)	D00H0ZX	\$175.38	6%	\$166.09	

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IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Concurrent User Overage (1000-4999)	D00H0ZX	\$99.90	6%	\$94.61	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Concurrent User Overage (5000 and up)	D00H0ZX	\$38.85	6%	\$36.79	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud API Call Thousand API Calls per Month (1 to 200,000)	D00H1ZX	\$5.55	6%	\$5.26	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud API Call Thousand API Calls per Month (200,000 and up)	D00H1ZX	\$1.33	6%	\$1.26	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud API Call Thousand API Calls Overage ( 1 to 200000)	D00H2ZX	\$6.94	6%	\$6.57	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud API Call Thousand API Calls Overage (200,000 and up)	D00H2ZX	\$1.67	6%	\$1.58	
IBM Business Automation SaaS	IBM Business Automation on Cloud Additional Memory 16 Gigabytes per Month	D00H3ZX	\$152.07	6%	\$144.02	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Concurrent User per Month (<100)	D00H4ZX	\$157.62	6%	\$149.27	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Concurrent User per Month (100-199)	D00H4ZX	\$152.07	6%	\$144.02	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Concurrent User per Month (200-299)	D00H4ZX	\$145.41	6%	\$137.71	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Concurrent User per Month (300-399)	D00H4ZX	\$136.53	6%	\$129.30	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Concurrent User per Month (400-499)	D00H4ZX	\$119.88	6%	\$113.53	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Concurrent User per Month (500-999)	D00H4ZX	\$111.00	6%	\$105.12	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Concurrent User per Month (1000-4999)	D00H4ZX	\$63.27	6%	\$59.92	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Concurrent User per Month (5000 and up)	D00H4ZX	\$24.42	6%	\$23.13	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Concurrent User Overage (<100)	D00H5ZX	\$197.58	6%	\$187.12	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Concurrent User Overage (100-199)	D00H5ZX	\$189.81	6%	\$179.76	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Concurrent User Overage (200-299)	D00H5ZX	\$182.04	6%	\$172.40	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Concurrent User Overage (300-399)	D00H5ZX	\$170.94	6%	\$161.89	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Concurrent User Overage (400-499)	D00H5ZX	\$149.85	6%	\$141.92	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Concurrent User Overage (500-999)	D00H5ZX	\$138.75	6%	\$131.40	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Concurrent User Overage (1000-4999)	D00H5ZX	\$79.14	6%	\$74.95	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Concurrent User Overage (5000 and up)	D00H5ZX	\$30.53	6%	\$28.91	
IBM Business Automation SaaS	IBM Business Automation on Cloud Additional Storage Terabyte per Month	D00H6ZX	\$1,909.20	6%	\$1,808.11	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Concurrent User per Month (<100)	D00H7ZX	\$77.70	6%	\$73.59	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Concurrent User per Month (100-199)	D00H7ZX	\$75.48	6%	\$71.48	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Concurrent User per Month (200-299)	D00H7ZX	\$72.15	6%	\$68.33	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Concurrent User per Month (300-399)	D00H7ZX	\$66.60	6%	\$63.07	

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IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Concurrent User per Month (400-499)	D00H7ZX	\$58.83	6%	\$55.71	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Concurrent User per Month (500-999)	D00H7ZX	\$54.39	6%	\$51.51	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Concurrent User per Month (1000-4999)	D00H7ZX	\$31.08	6%	\$29.43	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Concurrent User per Month (5000 and up)	D00H7ZX	\$12.21	6%	\$11.56	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Concurrent User Coverage (<100)	D00H8ZX	\$97.13	6%	\$91.98	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Concurrent User Coverage (100-199)	D00H8ZX	\$94.35	6%	\$89.35	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Concurrent User Coverage (200-299)	D00H8ZX	\$90.24	6%	\$85.46	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Concurrent User Coverage (300-399)	D00H8ZX	\$83.25	6%	\$78.84	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Concurrent User Coverage (400-499)	D00H8ZX	\$73.59	6%	\$69.70	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Concurrent User Coverage (500-999)	D00H8ZX	\$68.04	6%	\$64.44	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Concurrent User Coverage (1000-4999)	D00H8ZX	\$38.85	6%	\$36.79	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Concurrent User Coverage (5000 and up)	D00H8ZX	\$15.32	6%	\$14.51	
IBM Business Automation SaaS	IBM Business Automation on Cloud Archive Storage Terabyte per Month	D00H9ZX	\$303.03	6%	\$286.98	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Express Concurrent User per Month (1-19)	D00HAZX	\$416.25	6%	\$394.21	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Express Concurrent User per Month (20-29)	D00HAZX	\$261.96	6%	\$248.09	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Express Concurrent User per Month (30-39)	D00HAZX	\$210.90	6%	\$199.73	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Express Concurrent User per Month (40 and up)	D00HAZX	\$185.37	6%	\$175.55	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Express Concurrent User Coverage (1-19)	D00HBZX	\$520.59	6%	\$493.02	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Express Concurrent User Coverage (20-29)	D00HBZX	\$327.45	6%	\$310.11	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Express Concurrent User Coverage (30-39)	D00HBZX	\$264.18	6%	\$250.19	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Express Concurrent User Coverage (40 and up)	D00HBZX	\$231.99	6%	\$219.71	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Service Level Agreement	D00HCZX	\$0.00	6%	\$0.00	
IBM Business Automation SaaS	IBM Business Automation on Cloud VPN Connection per Month	D00HDZX	\$1,631.70	6%	\$1,545.30	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Enterprise Records Add On Concurrent User per Month (1-19)	D01BDZX	\$91.02	6%	\$86.20	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Enterprise Records Add On Concurrent User per Month (20-29)	D01BDZX	\$51.06	6%	\$48.36	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Enterprise Records Add On Concurrent User per Month (30-39)	D01BDZX	\$42.18	6%	\$39.95	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Enterprise Records Add On Concurrent User per Month (40-49)	D01BDZX	\$41.07	6%	\$38.90	

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IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Enterprise Records Add On Concurrent User per Month(50-99)	D01BDZX	\$38.85	6%	\$36.79	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Enterprise Records Add On Concurrent User per Month (100-199)	D01BDZX	\$37.74	6%	\$35.74	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Enterprise Records Add On Concurrent User per Month (200-299)	D01BDZX	\$36.63	6%	\$34.69	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Enterprise Records Add On Concurrent User per Month (4300-399)	D01BDZX	\$33.30	6%	\$31.54	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Enterprise Records Add On Concurrent User per Month (400-499)	D01BDZX	\$29.97	6%	\$28.38	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Enterprise Records Add On Concurrent User per Month (500-999)	D01BDZX	\$27.75	6%	\$26.28	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Enterprise Records Add On Concurrent User per Month (1,000 - 4,999)	D01BDZX	\$15.54	6%	\$14.72	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Enterprise Records Add On Concurrent User per Month (5,000 and up)	D01BDZX	\$8.88	6%	\$8.41	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Enterprise Records Add On Concurrent User Overage ( 1-19)	D01BEZX	\$114.33	6%	\$108.28	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Enterprise Records Add On Concurrent User Overage (20 - 29)	D01BEZX	\$63.83	6%	\$60.45	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Enterprise Records Add On Concurrent User Overage (30-39)	D01BEZX	\$52.73	6%	\$49.93	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Enterprise Records Add On Concurrent User Overage (40-49)	D01BEZX	\$51.39	6%	\$48.67	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Enterprise Records Add On Concurrent User Overage (50-99)	D01BEZX	\$48.84	6%	\$46.25	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Enterprise Records Add On Concurrent User Overage (100-199)	D01BEZX	\$47.73	6%	\$45.20	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Enterprise Records Add On Concurrent User Overage (200-299)	D01BEZX	\$45.51	6%	\$43.10	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Enterprise Records Add On Concurrent User Overage (300-399)	D01BEZX	\$42.18	6%	\$39.95	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Enterprise Records Add On Concurrent User Overage (400-499)	D01BEZX	\$36.63	6%	\$34.69	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Enterprise Records Add On Concurrent User Overage (500-999)	D01BEZX	\$34.41	6%	\$32.59	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Enterprise Records Add On Concurrent User Overage (1,000-4,999)	D01BEZX	\$19.98	6%	\$18.92	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Non-Prod Environment Enterprise Records Add On Concurrent User Overage (5,000 and up)	D01BEZX	\$7.77	6%	\$7.36	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Enterprise Records Add On Concurrent User per Month (1-19)	D01BFZX	\$184.26	6%	\$174.50	

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IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Enterprise Records Add On Concurrent User per Month (20-29)	D01BFZX	\$103.23	6%	\$97.76	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Enterprise Records Add On Concurrent User per Month (30-39)	D01BFZX	\$85.47	6%	\$80.94	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Enterprise Records Add On Concurrent User per Month (40-49)	D01BFZX	\$83.25	6%	\$78.84	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Enterprise Records Add On Concurrent User per Month (50-99)	D01BFZX	\$78.81	6%	\$74.64	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Enterprise Records Add On Concurrent User per Month (100-199)	D01BFZX	\$76.59	6%	\$72.53	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Enterprise Records Add On Concurrent User per Month (200-299)	D01BFZX	\$73.26	6%	\$69.38	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Enterprise Records Add On Concurrent User per Month (300-399)	D01BFZX	\$68.82	6%	\$65.18	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Enterprise Records Add On Concurrent User per Month (400-499)	D01BFZX	\$59.94	6%	\$56.77	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Enterprise Records Add On Concurrent User per Month (500-999)	D01BFZX	\$55.50	6%	\$52.56	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Enterprise Records Add On Concurrent User per Month (1,000-4,999)	D01BFZX	\$32.19	6%	\$30.49	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Enterprise Records Add On Concurrent User per Month (5,000 and up)	D01BFZX	\$17.76	6%	\$16.82	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Enterprise Records Add On Concurrent User Overage (1-19)	D01BGZX	\$230.88	6%	\$218.65	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Enterprise Records Add On Concurrent User Overage (20-29)	D01BGZX	\$128.76	6%	\$121.94	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Enterprise Records Add On Concurrent User Overage (30-39)	D01BGZX	\$106.89	6%	\$101.23	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Enterprise Records Add On Concurrent User Overage (40-49)	D01BGZX	\$104.12	6%	\$98.60	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Enterprise Records Add On Concurrent User Overage (50-99)	D01BGZX	\$98.79	6%	\$93.56	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Enterprise Records Add On Concurrent User Overage (100-199)	D01BGZX	\$95.46	6%	\$90.41	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Enterprise Records Add On Concurrent User Overage (200-299)	D01BGZX	\$91.02	6%	\$86.20	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Enterprise Records Add On Concurrent User Overage (300-399)	D01BGZX	\$85.47	6%	\$80.94	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Enterprise Records Add On Concurrent User Overage (400-499)	D01BGZX	\$75.48	6%	\$71.48	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Enterprise Records Add On Concurrent User Overage (500-999)	D01BGZX	\$69.93	6%	\$66.23	

Product Category or SubCategory or Services*	Product Description and/or Service Description	Part Number	MSRP	DIR Customer Discount % off MSRP* (2 Decimals)	DIR CUSTOMER PRICE (MSRP-DIR CUSTOMER DISCOUNT Plus Admin Fee)	Description of MSRP
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Enterprise Records Add On Concurrent User Overage (1,000-4,999)	D01BGZX	\$39.96	6%	\$37.84	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Additional Prod Environment Enterprise Records Add On Concurrent User Overage (5,000 and up)	D01BGZX	\$22.20	6%	\$21.02	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Records Add On Concurrent User per Month (1-19)	D01BHZX	\$233.10	6%	\$220.76	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Records Add On Concurrent User per Month (20-29)	D01BHZX	\$130.98	6%	\$124.04	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Records Add On Concurrent User per Month (30-39)	D01BHZX	\$107.67	6%	\$101.97	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Records Add On Concurrent User per Month (40-49)	D01BHZX	\$105.45	6%	\$99.87	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Records Add On Concurrent User per Month (50-99)	D01BHZX	\$103.23	6%	\$97.76	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Records Add On Concurrent User per Month (100-199)	D01BHZX	\$99.90	6%	\$94.61	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Records Add On Concurrent User per Month (200-299)	D01BHZX	\$92.13	6%	\$87.25	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Records Add On Concurrent User per Month (300-399)	D01BHZX	\$86.58	6%	\$82.00	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Records Add On Concurrent User per Month (400-499)	D01BHZX	\$76.59	6%	\$72.53	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Records Add On Concurrent User per Month (500-999)	D01BHZX	\$69.93	6%	\$66.23	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Records Add On Concurrent User per Month (1,000-4,999)	D01BHZX	\$39.96	6%	\$37.84	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Records Add On Concurrent User per Month (5,000 and up)	D01BHZX	\$22.20	6%	\$21.02	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Records Add On Concurrent User Overage (1-19)	D01BIZX	\$260.85	6%		
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Records Add On Concurrent User Overage (20-29)	D01BIZX	\$164.28	6%	\$155.58	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Records Add On Concurrent User Overage (30-39)	D01BIZX	\$132.09	6%	\$125.10	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Records Add On Concurrent User Overage (40-49)	D01BIZX	\$128.76	6%	\$121.94	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Records Add On Concurrent User Overage (50-99)	D01BIZX	\$124.32	6%	\$117.74	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Records Add On Concurrent User Overage (100-199)	D01BIZX	\$119.88	6%	\$113.53	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Records Add On Concurrent User Overage (200-299)	D01BIZX	\$115.44	6%	\$109.33	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Records Add On Concurrent User Overage (300-399)	D01BIZX	\$107.67	6%	\$101.97	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Records Add On Concurrent User Overage (400-499)	D01BIZX	\$95.46	6%	\$90.41	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Records Add On Concurrent User Overage (500-999)	D01BIZX	\$87.69	6%	\$83.05	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Records Add On Concurrent User Overage (1,000-4,999)	D01BIZX	\$49.95	6%	\$47.31	
IBM Business Automation SaaS	IBM Business Automation Content Services on Cloud Enterprise Records Add On Concurrent User Overage (5,000 and up)	D01BIZX	\$27.75	6%	\$26.28	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Express Concurrent User per Month (1-19)	D20IVLL	\$338.55	6%	\$320.62	

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IBM Business Automation SaaS	IBM IBM Business Automation Workflow on Cloud Express Concurrent User per Month (20-29)	D20IVLL	\$244.20	6%	\$231.27	
IBM Business Automation SaaS	IBM IBM Business Automation Workflow on Cloud Express Concurrent User per Month (30-39)	D20IVLL	\$229.77	6%	\$217.60	
IBM Business Automation SaaS	IBM IBM Business Automation Workflow on Cloud Express Concurrent User per Month (40 and up)	D20IVLL	\$210.90	6%	\$199.73	
IBM Business Automation SaaS	IBM IBM Business Automation Workflow on Cloud Express Concurrent User Overage (1-19)	D20IWLL	\$422.91	6%	\$400.52	
IBM Business Automation SaaS	IBM IBM Business Automation Workflow on Cloud Express Concurrent User Overage (20-29)	D20IWLL	\$305.25	6%	\$289.09	
IBM Business Automation SaaS	IBM IBM Business Automation Workflow on Cloud Express Concurrent User Overage (30-39)	D20IWLL	\$287.49	6%	\$272.27	
IBM Business Automation SaaS	IBM IBM Business Automation Workflow on Cloud Express Concurrent User Overage (40 and up)	D20IWLL	\$264.18	6%	\$250.19	
IBM Business Automation SaaS	IBM IBM Business Automation Workflow on Cloud Additional Storage Terabyte per Month	D20IZLL	\$5,328.00	6%	\$5,045.88	
IBM Business Automation SaaS	IBM IBM Business Automation Workflow on Cloud Additional Cloud Object Storage Terabyte per Month	D20J0LL	\$462.87	6%	\$438.36	
IBM Business Automation SaaS	IBM IBM Business Automation Workflow on Cloud Additional Memory 16 Gigabytes per Month	D20J1LL	\$333.00	6%	\$315.37	
IBM Business Automation SaaS	IBM IBM Business Automation Workflow on Cloud VPN Connection per Month	D20J2LL	\$1,642.80	6%	\$1,555.81	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Enterprise Concurrent User per Month (1-49)	D20JFLL	\$327.45	6%	\$310.11	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Enterprise Concurrent User per Month (50-99)	D20JFLL	\$283.05	6%	\$268.06	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Enterprise Concurrent User per Month (100-199)	D20JFLL	\$194.25	6%	\$183.96	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Enterprise Concurrent User per Month (200-299)	D20JFLL	\$138.75	6%	\$131.40	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Enterprise Concurrent User per Month (300-399)	D20JFLL	\$111.00	6%	\$105.12	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Enterprise Concurrent User per Month (400-499)	D20JFLL	\$99.90	6%	\$94.61	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Enterprise Concurrent User per Month (500-999)	D20JFLL	\$88.80	6%	\$84.10	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Enterprise Concurrent User per Month (1,000-4,999)	D20JFLL	\$55.50	6%	\$52.56	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Enterprise Concurrent User per Month (5,000 and up)	D20JFLL	\$33.30	6%	\$31.54	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Enterprise Concurrent User Overage (1-49)	D20JGLL	\$409.59	6%	\$387.90	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Enterprise Concurrent User Overage (50-99)	D20JGLL	\$354.09	6%	\$335.34	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Enterprise Concurrent User Overage (100-199)	D20JGLL	\$243.09	6%	\$230.22	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Enterprise Concurrent User Overage (200-299)	D20JGLL	\$173.16	6%	\$163.99	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Enterprise Concurrent User Overage (300-399)	D20JGLL	\$138.75	6%	\$131.40	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Enterprise Concurrent User Overage (400-499)	D20JGLL	\$125.43	6%	\$118.79	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Enterprise Concurrent User Overage (500-999)	D20JGLL	\$111.00	6%	\$105.12	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Enterprise Concurrent User Overage (1,000-4,999)	D20JGLL	\$69.38	6%	\$65.70	

Product Category or SubCategory or Services*	Product Description and/or Service Description	Part Number	MSRP	DIR Customer Discount % off MSRP* (2 Decimals)	DIR CUSTOMER PRICE (MSRP-DIR CUSTOMER DISCOUNT Plus Admin Fee)	Description of MSRP
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Enterprise Concurrent User Overage (5,000 and up)	D20JGLL	\$41.63	6%	\$39.42	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Additional Non-production Environment Concurrent User per Month (1-49)	D20JHLL	\$81.92	6%	\$77.58	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Additional Non-production Environment Concurrent User per Month (50-99)	D20JHLL	\$70.82	6%	\$67.07	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Additional Non-production Environment Concurrent User per Month (100-199)	D20JHLL	\$48.62	6%	\$46.04	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Additional Non-production Environment Concurrent User per Month (200-299)	D20JHLL	\$34.74	6%	\$32.90	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Additional Non-production Environment Concurrent User per Month (300-399)	D20JHLL	\$27.75	6%	\$26.28	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Additional Non-production Environment Concurrent User per Month (400-499)	D20JHLL	\$24.98	6%	\$23.65	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Additional Non-production Environment Concurrent User per Month (500-999)	D20JHLL	\$22.20	6%	\$21.02	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Additional Non-production Environment Concurrent User per Month (1,000-4,999)	D20JHLL	\$13.88	6%	\$13.14	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Additional Non-production Environment Concurrent User per Month (5,000 and up)	D20JHLL	\$8.33	6%	\$7.88	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Additional Non-production Environment Concurrent User Overage (1-49)	D20JILL	\$103.12	6%	\$97.66	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Additional Non-production Environment Concurrent User Overage (50-99)	D20JILL	\$88.47	6%	\$83.78	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Additional Non-production Environment Concurrent User Overage (100-199)	D20JILL	\$60.72	6%	\$57.50	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Additional Non-production Environment Concurrent User Overage (200-299)	D20JILL	\$43.40	6%	\$41.10	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Additional Non-production Environment Concurrent User Overage (300-399)	D20JILL	\$34.74	6%	\$32.90	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Additional Non-production Environment Concurrent User Overage (400-499)	D20JILL	\$31.19	6%	\$29.54	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Additional Non-production Environment Concurrent User Overage (500-999)	D20JILL	\$27.75	6%	\$26.28	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Additional Non-production Environment Concurrent User Overage (1,000-4,999)	D20JILL	\$17.37	6%	\$16.45	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Additional Non-production Environment Concurrent User Overage (5,000 and up)	D20JILL	\$10.41	6%	\$9.86	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Additional Production Environment Concurrent User per Month (1-49)	D20JLL	\$164.28	6%	\$155.58	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Additional Production Environment Concurrent User per Month (50-99)	D20JLL	\$142.08	6%	\$134.56	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Additional Production Environment Concurrent User per Month (100-199)	D20JLL	\$97.13	6%	\$91.98	

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IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Additional Production Environment Concurrent User per Month (200-299)	D20JJLL	\$69.38	6%	\$65.70	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Additional Production Environment Concurrent User per Month (300-399)	D20JJLL	\$55.50	6%	\$52.56	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Additional Production Environment Concurrent User per Month (400-499)	D20JJLL	\$49.95	6%	\$47.31	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Additional Production Environment Concurrent User per Month (500-999)	D20JJLL	\$44.40	6%	\$42.05	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Additional Production Environment Concurrent User per Month (1,000-4,999)	D20JJLL	\$27.75	6%	\$26.28	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Additional Production Environment Concurrent User per Month (5,000 and up)	D20JJLL	\$16.65	6%	\$15.77	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Additional Production Environment Concurrent User Coverage (1-49)	D20JKLL	\$204.24	6%	\$193.43	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Additional Production Environment Concurrent User Coverage (50-99)	D20JKLL	\$176.49	6%	\$167.14	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Additional Production Environment Concurrent User Coverage (100-199)	D20JKLL	\$120.99	6%	\$114.58	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Additional Production Environment Concurrent User Coverage (200-299)	D20JKLL	\$86.69	6%	\$82.10	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Additional Production Environment Concurrent User Coverage (300-399)	D20JKLL	\$69.38	6%	\$65.70	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Additional Production Environment Concurrent User Coverage (400-499)	D20JKLL	\$62.49	6%	\$59.18	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Additional Production Environment Concurrent User Coverage (500-999)	D20JKLL	\$55.50	6%	\$52.56	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Additional Production Environment Concurrent User Coverage (1,000-4,999)	D20JKLL	\$34.74	6%	\$32.90	
IBM Business Automation SaaS	IBM Business Automation Workflow on Cloud Additional Production Environment Concurrent User Coverage (5,000 and up)	D20JKLL	\$20.81	6%	\$19.71	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Additional Author Authorized User per Month (1-49)	D11HZLL	\$227.55	6%	\$215.50	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Additional Author Authorized User per Month (50-99)	D11HZLL	\$205.35	6%	\$194.48	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Additional Author Authorized User per Month (100-199)	D11HZLL	\$143.19	6%	\$135.61	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Additional Author Authorized User per Month (200-299)	D11HZLL	\$102.90	6%	\$97.45	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Additional Author Authorized User per Month(300-499)	D11HZLL	\$80.03	6%	\$75.79	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Additional Author Authorized User per Month (500-999)	D11HZLL	\$62.94	6%	\$59.60	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Additional Author Authorized User per Month (1,000 and up)	D11HZLL	\$49.17	6%	\$46.57	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Additional Memory 16 Gigabytes per Month	D11I0LL	\$117.66	6%	\$111.43	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Express Authorized User per Month (1-14)	D1RK3LL	\$321.90	6%	\$304.86	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Express Authorized User per Month (15-19)	D1RK3LL	\$279.72	6%	\$264.91	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Express Authorized User per Month (20 and up)	D1RK3LL	\$233.10	6%	\$220.76	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Express Additional Author Authorized User per Month	D1RK4LL	\$127.65	6%	\$120.89	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Express Service Level Agreement	D1RK5LL	\$0.00	6%	\$0.00	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Premium Availability Authorized User per Month (1-49)	D1ZXALL	\$144.30	6%	\$136.66	

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IBM Business Automation SaaS	IBM Business Process Manager on Cloud Premium Availability Authorized User per Month (50-99)	D1ZXALL	\$80.14	6%	\$75.90	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Premium Availability Authorized User per Month (100-199)	D1ZXALL	\$52.06	6%	\$49.30	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Premium Availability Authorized User per Month (200-299)	D1ZXALL	\$31.75	6%	\$30.07	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Premium Availability Authorized User per Month (300-499)	D1ZXALL	\$24.70	6%	\$23.39	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Premium Availability Authorized User per Month (500,999)	D1ZXALL	\$19.48	6%	\$18.45	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Premium Availability Authorized User per Month (1,000 and up)	D1ZXALL	\$15.15	6%	\$14.35	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Premium Availability Concurrent User per Month (1-49)	D1ZXBLL	\$179.82	6%	\$170.30	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Premium Availability Concurrent User per Month (50-99)	D1ZXBLL	\$100.23	6%	\$94.93	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Premium Availability Concurrent User per Month (100-199)	D1ZXBLL	\$65.16	6%	\$61.71	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Premium Availability Concurrent User per Month (200-299)	D1ZXBLL	\$39.74	6%	\$37.63	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Premium Availability Concurrent User per Month (300-499)	D1ZXBLL	\$30.86	6%	\$29.22	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Premium Availability Concurrent User per Month (500-999)	D1ZXBLL	\$24.36	6%	\$23.07	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Premium Availability Concurrent User per Month (1,000 and up)	D1ZXBLL	\$18.98	6%	\$17.98	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Premium Availability for Additional Process Environment Authorized User per Month (1-49)	D1ZXCLL	\$84.80	6%	\$80.31	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Premium Availability for Additional Process Environment Authorized User per Month (50-99)	D1ZXCLL	\$47.06	6%	\$44.57	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Premium Availability for Additional Process Environment Authorized User per Month (100-199)	D1ZXCLL	\$28.31	6%	\$26.81	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Premium Availability for Additional Process Environment Authorized User per Month (200-299)	D1ZXCLL	\$18.54	6%	\$17.56	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Premium Availability for Additional Process Environment Authorized User per Month (300-499)	D1ZXCLL	\$14.43	6%	\$13.67	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Premium Availability for Additional Process Environment Authorized User per Month (500-999)	D1ZXCLL	\$11.32	6%	\$10.72	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Premium Availability for Additional Process Environment Authorized User per Month (1,000 and up)	D1ZXCLL	\$8.86	6%	\$8.39	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Premium Availability for Additional Process Environment Concurrent User per Month (1-49)	D1ZXDLL	\$106.01	6%	\$100.39	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Premium Availability for Additional Process Environment Concurrent User per Month (50-99)	D1ZXDLL	\$58.83	6%	\$55.71	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Premium Availability for Additional Process Environment Concurrent User per Month (100-199)	D1ZXDLL	\$35.30	6%	\$33.43	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Premium Availability for Additional Process Environment Concurrent User per Month (200-299)	D1ZXDLL	\$23.14	6%	\$21.92	

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IBM Business Automation SaaS	IBM Business Process Manager on Cloud Premium Availability for Additional Process Environment Concurrent User per Month (300-499)	D1ZXDLL	\$18.04	6%	\$17.08	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Premium Availability for Additional Process Environment Concurrent User per Month (500-999)	D1ZXDLL	\$14.15	6%	\$13.40	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Premium Availability for Additional Process Environment Concurrent User per Month (1,000 and up)	D1ZXDLL	\$11.07	6%	\$10.48	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Premium Availability Concurrent User Overage	D1ZXELL	\$0.00	6%	\$0.00	
IBM Business Automation SaaS	IBM Business Process Manager on Cloud Premium Availability for Additional Process Environment Concurrent User Overage	D1ZXGLL	\$0.00	6%	\$0.00	
IBM Business Automation SaaS	IBM Case Manager on Cloud Jump Start per Engagement Set Up	D1R2HLL	\$14,541.00	6%	\$13,771.05	
IBM Business Automation SaaS	IBM Case Manager on Cloud Accelerator per Engagement Setup	D1R2KLL	\$14,541.00	6%	\$13,771.05	
IBM Business Automation SaaS	IBM Cloud Pak for Business Automation on IBM Z Virtual Processor Core Monthly License	D20RPLL	\$1,001.22	6%	\$948.21	
IBM Business Automation SaaS	IBM Digital Business Automation on Cloud Add-on Operations Engagement Remotey Del Svc	D01XNZX	\$3,585.30	6%	\$3,395.46	
IBM Business Automation SaaS	IBM Digital Business Automation on Cloud Add-on Virtual Server per Month	D01XPZX	\$3,885.00	6%	\$3,679.29	
IBM Business Automation SaaS	IBM Digital Business Automation on Cloud Thousand FlexPoint per Month	D21Y5LL	\$1,110.00	6%	\$1,051.23	
IBM Business Automation SaaS	IBM Digital Business Automation on Cloud Thousand FlexPoint Overage	D21Y6LL	\$1,387.50	6%	\$1,314.03	
IBM Business Automation SaaS	IBM Digital Business Automation on Cloud Thousand FlexPoint Service Level Agreement	D21YFLL	\$0.00	6%	\$0.00	
IBM Business Automation SaaS	IBM BPM on Cloud Authorized User per Month (1-49)	D1FQ0LL	\$234.21	6%	\$221.81	
IBM Business Automation SaaS	IBM BPM on Cloud Authorized User per Month (50-99)	D1FQ0LL	\$212.01	6%	\$200.78	
IBM Business Automation SaaS	IBM BPM on Cloud Authorized User per Month (100-199)	D1FQ0LL	\$147.63	6%	\$139.81	
IBM Business Automation SaaS	IBM BPM on Cloud Authorized User per Month (200-299)	D1FQ0LL	\$106.01	6%	\$100.39	
IBM Business Automation SaaS	IBM BPM on Cloud Authorized User per Month (300-499)	D1FQ0LL	\$82.47	6%	\$78.11	
IBM Business Automation SaaS	IBM BPM on Cloud Authorized User per Month (500-999)	D1FQ0LL	\$64.82	6%	\$61.39	
IBM Business Automation SaaS	IBM BPM on Cloud Authorized User per Month (1,000 and up)	D1FQ0LL	\$50.62	6%	\$47.94	
IBM Business Automation SaaS	IBM BPM on Cloud Concurrent User per Month (1-49)	D1FQ3LL	\$293.04	6%	\$277.52	
IBM Business Automation SaaS	IBM BPM on Cloud Concurrent User per Month (50-99)	D1FQ3LL	\$265.29	6%	\$251.24	
IBM Business Automation SaaS	IBM BPM on Cloud Concurrent User per Month (100-199)	D1FQ3LL	\$205.35	6%	\$194.48	
IBM Business Automation SaaS	IBM BPM on Cloud Concurrent User per Month (200-299)	D1FQ3LL	\$147.63	6%	\$139.81	
IBM Business Automation SaaS	IBM BPM on Cloud Concurrent User per Month (300-499)	D1FQ3LL	\$106.01	6%	\$100.39	
IBM Business Automation SaaS	IBM BPM on Cloud Concurrent User per Month (500-999)	D1FQ3LL	\$88.36	6%	\$83.68	
IBM Business Automation SaaS	IBM BPM on Cloud Concurrent User per Month (1,000 and up)	D1FQ3LL	\$70.71	6%	\$66.96	
IBM Business Automation SaaS	IBM BPM on Cloud Concurrent User Overage (1-49)	D1FQ4LL	\$366.30	6%	\$346.90	
IBM Business Automation SaaS	IBM BPM on Cloud Concurrent User Overage (50-99)	D1FQ4LL	\$330.78	6%	\$313.27	
IBM Business Automation SaaS	IBM BPM on Cloud Concurrent User Overage (100-199)	D1FQ4LL	\$258.63	6%	\$244.94	
IBM Business Automation SaaS	IBM BPM on Cloud Concurrent User Overage (200-299)	D1FQ4LL	\$184.26	6%	\$174.50	
IBM Business Automation SaaS	IBM BPM on Cloud Concurrent User Overage (300-499)	D1FQ4LL	\$132.09	6%	\$125.10	
IBM Business Automation SaaS	IBM BPM on Cloud Concurrent User Overage (500-999)	D1FQ4LL	\$110.67	6%	\$104.81	
IBM Business Automation SaaS	IBM BPM on Cloud Concurrent User Overage (1,000 and up)	D1FQ4LL	\$88.36	6%	\$83.68	
IBM Business Automation SaaS	IBM BPM on Cloud test environment Authorized User Monthly Subscription w/ Support per Month (1-49)	D1NHLLL	\$58.61	6%	\$55.50	

Product Category or SubCategory or Services*	Product Description and/or Service Description	Part Number	MSRP	DIR Customer Discount % off MSRP* (2 Decimals)	DIR CUSTOMER PRICE (MSRP-DIR CUSTOMER DISCOUNT Plus Admin Fee)	Description of MSRP
IBM Business Automation SaaS	IBM BPM on Cloud test environment Authorized User Monthly Subscription w/ Support per Month (50-99)	D1NHLLL	\$52.84	6%	\$50.04	
IBM Business Automation SaaS	IBM BPM on Cloud test environment Authorized User Monthly Subscription w/ Support per Month (100-199)	D1NHLLL	\$36.85	6%	\$34.90	
IBM Business Automation SaaS	IBM BPM on Cloud test environment Authorized User Monthly Subscription w/ Support per Month (200-299)	D1NHLLL	\$26.47	6%	\$25.07	
IBM Business Automation SaaS	IBM BPM on Cloud test environment Authorized User Monthly Subscription w/ Support per Month (300-499)	D1NHLLL	\$20.65	6%	\$19.55	
IBM Business Automation SaaS	IBM BPM on Cloud test environment Authorized User Monthly Subscription w/ Support per Month (500-999)	D1NHLLL	\$16.15	6%	\$15.30	
IBM Business Automation SaaS	IBM BPM on Cloud test environment Authorized User Monthly Subscription w/ Support per Month (1,000 and up)	D1NHLLL	\$12.65	6%	\$11.98	
IBM Business Automation SaaS	IBM BPM on Cloud test environment Concurrent User Monthly Subscription w/ Support per Month (1-49)	D1NHMLL	\$73.15	6%	\$69.28	
IBM Business Automation SaaS	IBM BPM on Cloud test environment Concurrent User Monthly Subscription w/ Support per Month (50-99)	D1NHMLL	\$66.27	6%	\$62.76	
IBM Business Automation SaaS	IBM BPM on Cloud test environment Concurrent User Monthly Subscription w/ Support per Month (100-199)	D1NHMLL	\$51.50	6%	\$48.78	
IBM Business Automation SaaS	IBM BPM on Cloud test environment Concurrent User Monthly Subscription w/ Support per Month (200-299)	D1NHMLL	\$36.85	6%	\$34.90	
IBM Business Automation SaaS	IBM BPM on Cloud test environment Concurrent User Monthly Subscription w/ Support per Month (300-499)	D1NHMLL	\$26.47	6%	\$25.07	
IBM Business Automation SaaS	IBM BPM on Cloud test environment Concurrent User Monthly Subscription w/ Support per Month (500-999)	D1NHMLL	\$22.14	6%	\$20.97	
IBM Business Automation SaaS	IBM BPM on Cloud test environment Concurrent User Monthly Subscription w/ Support per Month (1,000 and up)	D1NHMLL	\$17.65	6%	\$16.71	
IBM Business Automation SaaS	IBM BPM on Cloud test environment Concurrent User Overage (1-49)	D1NHNLL	\$91.46	6%	\$86.62	
IBM Business Automation SaaS	IBM BPM on Cloud test environment Concurrent User Overage (50-99)	D1NHNLL	\$82.92	6%	\$78.53	
IBM Business Automation SaaS	IBM BPM on Cloud test environment Concurrent User Overage (100-199)	D1NHNLL	\$64.27	6%	\$60.87	
IBM Business Automation SaaS	IBM BPM on Cloud test environment Concurrent User Overage (200-299)	D1NHNLL	\$46.07	6%	\$43.63	
IBM Business Automation SaaS	IBM BPM on Cloud test environment Concurrent User Overage (300-499)	D1NHNLL	\$33.08	6%	\$31.33	
IBM Business Automation SaaS	IBM BPM on Cloud test environment Concurrent User Overage (500-999)	D1NHNLL	\$27.69	6%	\$26.23	
IBM Business Automation SaaS	IBM BPM on Cloud test environment Concurrent User Overage (1,000 and up)	D1NHNLL	\$22.09	6%	\$20.92	
IBM Business Automation SaaS	IBM BPM on Cloud test environment Instance One-Time Set Up	D1NHPLL	\$571.65	6%	\$541.38	
IBM Business Automation SaaS	IBM BPM on Cloud process runtime environment Authorized User Monthly Subscription w/ Support per Month (1-49)	D1NHQLL	\$117.66	6%	\$111.43	
IBM Business Automation SaaS	IBM BPM on Cloud process runtime environment Authorized User Monthly Subscription w/ Support per Month (50-99)	D1NHQLL	\$105.78	6%	\$100.18	
IBM Business Automation SaaS	IBM BPM on Cloud process runtime environment Authorized User Monthly Subscription w/ Support per Month (100-199)	D1NHQLL	\$73.70	6%	\$69.80	
IBM Business Automation SaaS	IBM BPM on Cloud process runtime environment Authorized User Monthly Subscription w/ Support per Month (200-299)	D1NHQLL	\$52.95	6%	\$50.14	
IBM Business Automation SaaS	IBM BPM on Cloud process runtime environment Authorized User Monthly Subscription w/ Support per Month (300-499)	D1NHQLL	\$41.18	6%	\$39.00	
IBM Business Automation SaaS	IBM BPM on Cloud process runtime environment Authorized User Monthly Subscription w/ Support per Month (500-999)	D1NHQLL	\$32.41	6%	\$30.70	
IBM Business Automation SaaS	IBM BPM on Cloud process runtime environment Authorized User Monthly Subscription w/ Support per Month (1,000 and up)	D1NHQLL	\$25.31	6%	\$23.97	
IBM Business Automation SaaS	IBM BPM on Cloud process runtime environment Concurrent User Monthly Subscription w/ Support per Month (1-49)	D1NHRLL	\$146.52	6%	\$138.76	

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IBM Business Automation SaaS	IBM BPM on Cloud process runtime environment Concurrent User Monthly Subscription w/ Support per Month (50-99)	D1NHRL	\$132.09	6%	\$125.10	
IBM Business Automation SaaS	IBM BPM on Cloud process runtime environment Concurrent User Monthly Subscription w/ Support per Month (100-199)	D1NHRL	\$102.90	6%	\$97.45	
IBM Business Automation SaaS	IBM BPM on Cloud process runtime environment Concurrent User Monthly Subscription w/ Support per Month (200-299)	D1NHRL	\$73.70	6%	\$69.80	
IBM Business Automation SaaS	IBM BPM on Cloud process runtime environment Concurrent User Monthly Subscription w/ Support per Month (300-499)	D1NHRL	\$52.95	6%	\$50.14	
IBM Business Automation SaaS	IBM BPM on Cloud process runtime environment Concurrent User Monthly Subscription w/ Support per Month (500-999)	D1NHRL	\$44.18	6%	\$41.84	
IBM Business Automation SaaS	IBM BPM on Cloud process runtime environment Concurrent User Monthly Subscription w/ Support per Month (1,000 and up)	D1NHRL	\$35.30	6%	\$33.43	
IBM Business Automation SaaS	IBM BPM on Cloud process runtime environment Concurrent User Overage (1-49)	D1NHSLL	\$183.15	6%	\$173.45	
IBM Business Automation SaaS	IBM BPM on Cloud process runtime environment Concurrent User Overage (50-99)	D1NHSLL	\$165.39	6%	\$156.63	
IBM Business Automation SaaS	IBM BPM on Cloud process runtime environment Concurrent User Overage (100-199)	D1NHSLL	\$128.76	6%	\$121.94	
IBM Business Automation SaaS	IBM BPM on Cloud process runtime environment Concurrent User Overage (200-299)	D1NHSLL	\$92.13	6%	\$87.25	
IBM Business Automation SaaS	IBM BPM on Cloud process runtime environment Concurrent User Overage (300-499)	D1NHSLL	\$66.27	6%	\$62.76	
IBM Business Automation SaaS	IBM BPM on Cloud process runtime environment Concurrent User Overage (500-999)	D1NHSLL	\$55.17	6%	\$52.25	
IBM Business Automation SaaS	IBM BPM on Cloud process runtime environment Concurrent User Overage (1,000 and up)	D1NHSLL	\$44.18	6%	\$41.84	
IBM Business Automation SaaS	IBM BPM on Cloud process runtime environment Instance One-Time Set Up	D1NHRTL	\$571.65	6%	\$541.38	
IBM Business Automation SaaS	IBM Cloud Enterprise Records Silver per Instance per Month	D1RN0LL	\$5,772.00	6%	\$5,466.37	
IBM Business Automation SaaS	IBM Cloud Enterprise Records Platinum per Instance per Month	D1RN2LL	\$28,860.00	6%	\$27,331.86	
IBM Business Automation SaaS	IBM Cloud Enterprise Records Non-Production Environment Bronze per Instance per Month	D1RN3LL	\$1,443.00	6%	\$1,366.59	
IBM Business Automation SaaS	IBM Cloud Enterprise Records Non-Production Environment Silver per Instance per Month	D1RN4LL	\$2,442.00	6%	\$2,312.70	
IBM Business Automation SaaS	IBM Cloud Enterprise Records Non-Production Environment Gold per Instance per Month	D1RN5LL	\$3,885.00	6%	\$3,679.29	
IBM Business Automation SaaS	IBM Cloud Enterprise Records Non-Production Environment Platinum per Instance per Month	D1RN6LL	\$5,994.00	6%	\$5,676.62	
IBM Business Automation SaaS	IBM Cloud Enterprise Records Dedicated Add-On per Instance per Month	D1RN8LL	\$3,330.00	6%	\$3,153.68	
IBM Business Automation SaaS	IBM Cloud Enterprise Records Service Level Agreement	D1RN9LL	\$0.00	6%	\$0.00	
IBM Business Automation SaaS	IBM Operational Decision Manager on Cloud Rules Decisions Million Rules Decisions per Month (1-2)	D1RMALL	\$2,775.00	6%	\$2,628.06	
IBM Business Automation SaaS	IBM Operational Decision Manager on Cloud Rules Decisions Million Rules Decisions per Month (3-10)	D1RMALL	\$1,110.00	6%	\$1,051.23	
IBM Business Automation SaaS	IBM Operational Decision Manager on Cloud Rules Decisions Million Rules Decisions per Month (11-50)	D1RMALL	\$832.50	6%	\$788.42	
IBM Business Automation SaaS	IBM Operational Decision Manager on Cloud Rules Decisions Million Rules Decisions per Month (51-100)	D1RMALL	\$555.00	6%	\$525.61	
IBM Business Automation SaaS	IBM Operational Decision Manager on Cloud Rules Decisions Million Rules Decisions per Month (over 100)	D1RMALL	\$277.50	6%	\$262.81	
IBM Business Automation SaaS	IBM Operational Decision Manager on Cloud Rules Decisions Million Rules Decisions Overage (1-2)	D1RMBLL	\$3,468.75	6%	\$3,285.08	

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IBM Business Automation SaaS	IBM Operational Decision Manager on Cloud Rules Decisions Million Rules Decisions Overage (3-10)	D1RMBLL	\$1,387.50	6%	\$1,314.03	
IBM Business Automation SaaS	IBM Operational Decision Manager on Cloud Rules Decisions Million Rules Decisions Overage (11-50)	D1RMBLL	\$1,040.63	6%	\$985.52	
IBM Business Automation SaaS	IBM Operational Decision Manager on Cloud Rules Decisions Million Rules Decisions Overage (51-100)	D1RMBLL	\$693.75	6%	\$657.02	
IBM Business Automation SaaS	IBM Operational Decision Manager on Cloud Rules Decisions Million Rules Decisions Overage (over 100)	D1RMBLL	\$346.88	6%	\$328.51	
IBM Business Automation SaaS	IBM Operational Decision Manager on Cloud Managed Decision Artifacts Thousand Managed Decision Artifacts per Month	D1RMCLL	\$1,110.00	6%	\$1,051.23	
IBM Business Automation SaaS	IBM Operational Decision Manager on Cloud Managed Decision Artifacts Thousand Managed Decision Artifacts Overage	D1RMDLL	\$1,387.50	6%	\$1,314.03	
IBM Business Automation SaaS	IBM Operational Decision Manager on Cloud Express Instance per Month	D20W2LL	\$3,330.00	6%	\$3,153.68	
IBM Business Automation SaaS	IBM Operational Decision Manager on Cloud Express Additional Environment Instance per Month	D20W3LL	\$1,665.00	6%	\$1,576.84	
IBM Business Automation SaaS	IBM FileNet P8 Cloud Storage Connector to OpenStack-enabled devices Resource Value Unit Monthly License	D1D75LL	\$99.46	6%	\$94.19	